

SALARY SURVEY



Security Guards	Computer Support Specialists	Registered Nurses	Carpenters	Human Resources Managers	Accountants and Auditors
\$16.52/hr.	\$29.21/hr.	\$34.04/hr.	\$28.68/hr.	\$59.07/hr.	\$38.52/hr.
\$11.13/hr.	\$19.70/hr.	\$25.16/hr.	\$19.16/hr.	\$36.09/hr.	\$23.83/hr.
\$8.10/hr.	\$13.08/hr.	\$18.83/hr.	\$12.07/hr.	\$23.52/hr.	\$16.43/hr.



**SOUTHEAST
PLANNING REGION**

A product of the
**Occupational Employment
Statistics (OES) Wage Survey**

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Architecture & Engineering				Interior Designers	\$18.69	22.07	21.16
Architects, Except Landscape and Naval	\$33.56	31.95	32.11	Interpreters and Translators	\$18.63	20.16	17.81
Architectural and Civil Drafters	\$18.91	22.77	21.00	Media and Communication Equipment Workers, All Other	\$13.79	17.62	26.06
Civil Engineering Technicians	\$24.79	23.96	20.30	Media and Communication Workers, All Other	\$20.94	20.92	21.31
Civil Engineers	\$33.45	34.10	34.34	Merchandise Displayers and Window Trimmers	\$12.12	13.36	11.92
Electrical and Electronic Engineering Technicians	\$20.31	22.89	25.35	Photographers	\$17.63	19.66	13.10
Electrical and Electronics Drafters	\$21.11	23.59	23.44	Producers and Directors	\$22.46	26.19	28.19
Electrical Engineers	\$38.95	37.47	38.01	Public Relations Specialists	\$27.71	24.66	23.70
Engineers, All Other	\$39.32	41.28	40.88	Radio and Television Announcers	\$14.21	11.58	12.17
Environmental Engineers	\$34.81	35.31	35.02	Reporters and Correspondents	\$13.31	17.81	16.75
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	\$33.18	35.29	33.18	Technical Writers	\$26.75	28.36	29.06
Industrial Engineering Technicians	\$17.02	21.87	23.44	Writers and Authors	\$23.04	23.49	24.34
Industrial Engineers	\$33.15	35.13	34.35	Building & Grounds Cleaning & Maintenance			
Materials Engineers	\$36.84	35.45	37.04	Building Cleaning Workers, All Other	\$10.50	14.72	12.54
Mechanical Drafters	\$19.10	22.99	21.88	First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	\$17.27	16.43	15.63
Mechanical Engineering Technicians	\$23.62	23.67	22.95	First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	\$21.86	19.96	18.64
Mechanical Engineers	\$33.30	32.47	34.97	Grounds Maintenance Workers, All Other	\$14.86	11.75	10.21
Surveying and Mapping Technicians	\$22.41	22.15	16.19	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$11.85	11.05	9.96
Surveyors	\$28.30	28.35	24.18	Landscaping and Groundskeeping Workers	\$11.54	11.61	10.62
Arts, Design, Entertainment, Sports, & Media				Maids and Housekeeping Cleaners	\$9.01	9.76	8.78
Athletes and Sports Competitors	\$63,912	95,098	42,754	Tree Trimmers and Pruners	\$16.08	18.45	14.12
Audio and Video Equipment Technicians	\$15.12	17.28	17.44	Business & Financial Operations			
Broadcast News Analysts	\$65.88	21.50	23.39	Accountants and Auditors	\$23.89	26.55	27.11
Broadcast Technicians	\$13.92	16.40	15.36	All Other Business Operations and Human Resources Specialists	\$21.13	22.95	27.62
Coaches and Scouts	\$20,446	24,157	28,062	Appraisers and Assessors of Real Estate	\$22.59	23.22	22.07
Commercial and Industrial Designers	\$25.46	35.74	27.31	Claims Adjusters, Examiners, and Investigators	\$23.09	21.45	25.15
Editors	\$23.25	22.33	23.52	Compensation, Benefits, and Job Analysis Specialists	\$21.99	23.74	24.93
Fine Artists, Including Painters, Sculptors, and Illustrators	\$22.26	21.13	21.01				
Floral Designers	\$9.51	11.28	10.86				
Graphic Designers	\$17.34	19.64	19.97				

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage				
	Southeast	State	US		Southeast	State	US		
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	\$24.98	26.02	23.35	Computer & Mathematical	Computer Programmers	\$35.00	31.70	32.80	
Cost Estimators	\$24.39	27.49	26.27		Computer Support Specialists	\$20.81	21.76	20.76	
Credit Analysts	\$26.56	26.36	25.98		Computer Systems Analysts	\$32.89	34.28	34.92	
Emergency Management Specialists	\$28.00	27.20	23.53		Database Administrators	\$26.61	33.55	32.37	
Employment, Recruitment, and Placement Specialists	\$22.00	22.34	21.06		Network and Computer Systems Administrators	\$25.91	30.89	31.10	
Financial Analysts	\$35.74	32.73	33.05		Network Systems and Data Communications Analysts	\$41.62	35.59	32.34	
Financial Examiners	\$42.38	31.47	32.44		Construction & Extraction	Brickmasons and Blockmasons	\$20.05	26.79	21.43
Human Resources, Training, and Labor Relations Specialists, All Other	\$23.10	25.21	25.94			Carpenters	\$21.21	20.48	18.22
Loan Counselors	\$17.83	21.45	17.77			Carpet Installers	\$20.45	23.08	17.24
Loan Officers	\$22.53	28.54	25.69			Cement Masons and Concrete Finishers	\$20.90	22.74	16.28
Management Analysts	\$31.84	35.10	33.78			Construction and Building Inspectors	\$26.09	27.10	23.22
Meeting and Convention Planners	\$20.39	20.91	20.93			Construction Laborers	\$18.38	19.18	13.13
Personal Financial Advisors	\$24.69	30.05	32.82			Drywall and Ceiling Tile Installers	\$23.40	30.46	18.03
Purchasing Agents and Buyers, Farm Products	\$24.80	27.32	23.22			Electricians	\$25.35	29.67	21.75
Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$23.61	25.56	25.18			First-Line Supervisors/Managers of Construction Trades and Extraction Workers	\$26.94	29.44	26.85
Training and Development Specialists	\$23.87	26.75	23.73			Glaziers	\$17.88	20.26	17.26
Wholesale and Retail Buyers, Except Farm Products	\$24.15	25.30	22.15			Hazardous Materials Removal Workers	\$26.78	26.73	17.67
Community & Social Services	Child, Family, and School Social Workers	\$22.65	23.97	18.76		Helpers, Construction Trades, All Other	\$19.97	10.65	11.35
	Clergy	\$21.94	18.32	19.86		Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	\$17.75	15.42	12.64
	Community and Social Service Specialists, All Other	\$18.04	18.23	17.63		Helpers--Carpenters	\$10.84	11.26	11.50
	Counselors, All Other	\$23.46	17.68	19.13		Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	\$19.29	13.83	11.93
	Educational, Vocational, and School Counselors	\$17.89	20.58	23.79		Highway Maintenance Workers	\$17.36	19.71	15.74
	Health Educators	\$22.82	21.52	20.69		Insulation Workers, Floor, Ceiling, and Wall	\$15.80	18.22	15.22
	Medical and Public Health Social Workers	\$23.16	22.50	21.54	Insulation Workers, Mechanical	\$20.14	33.28	18.40	
	Mental Health and Substance Abuse Social Workers	\$28.20	23.57	17.72	Operating Engineers and Other Construction Equipment Operators	\$22.16	24.07	18.40	
	Mental Health Counselors	\$18.41	18.96	17.21	Painters, Construction and Maintenance	\$15.90	18.27	15.56	
	Rehabilitation Counselors	\$15.32	17.46	14.62					
	Social and Human Service Assistants	\$12.17	12.82	12.81					
	Substance Abuse and Behavioral Disorder Counselors	\$20.33	19.77	17.03					

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Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Paving, Surfacing, and Tamping Equipment Operators	\$26.27	22.64	15.61	History Teachers, Postsecondary	\$53,994	54,073	59,758
Pipelayers	\$20.91	24.85	15.12	Instructional Coordinators	\$28.19	29.30	26.43
Plasterers and Stucco Masons	\$25.18	28.27	17.30	Kindergarten Teachers, Except Special Education	\$44,718	46,471	45,378
Plumbers, Pipefitters, and Steamfitters	\$26.73	28.98	21.33	Librarians	\$22.94	25.31	24.56
Roofers	\$18.65	23.99	16.09	Library Technicians	\$17.07	17.00	13.30
Septic Tank Servicers and Sewer Pipe Cleaners	\$20.10	19.48	15.67	Mathematical Science Teachers, Postsecondary	\$52,256	52,938	58,748
Sheet Metal Workers	\$25.67	25.85	18.63	Middle School Teachers, Except Special and Vocational Education	\$45,018	45,847	48,210
Stonemasons	\$20.01	21.23	17.93	Philosophy and Religion Teachers, Postsecondary	\$53,648	51,022	57,144
Tile and Marble Setters	\$24.96	21.97	18.25	Physics Teachers, Postsecondary	\$57,598	59,029	70,983
Education, Training, & Library				Political Science Teachers, Postsecondary	\$69,772	65,818	64,371
Adult Literacy, Remedial Education, and GED Teachers and Instructors	\$17.27	18.53	21.98	Preschool Teachers, Except Special Education	\$14.28	14.07	11.36
Area, Ethnic, and Cultural Studies Teachers, Postsecondary	\$64,670	56,113	58,706	Psychology Teachers, Postsecondary	\$52,347	53,271	61,091
Art, Drama, and Music Teachers, Postsecondary	\$51,021	51,740	55,353	Recreation and Fitness Studies Teachers, Postsecondary	\$51,470	50,824	51,303
Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary	\$53,362	70,764	72,159	Secondary School Teachers, Except Special and Vocational Education	\$42,688	46,950	49,710
Audio-Visual Collections Specialists	\$26.31	27.05	20.29	Self-Enrichment Education Teachers	\$19.22	19.47	16.74
Biological Science Teachers, Postsecondary	\$53,216	50,699	72,065	Sociology Teachers, Postsecondary	\$52,127	53,094	58,956
Business Teachers, Postsecondary	\$55,254	51,740	64,600	Special Education Teachers, Middle School	\$46,864	49,512	49,616
Chemistry Teachers, Postsecondary	\$51,406	51,032	63,746	Special Education Teachers, Preschool, Kindergarten, and Elementary School	\$46,276	49,585	48,273
Communications Teachers, Postsecondary	\$48,013	49,730	55,301	Special Education Teachers, Secondary School	\$49,575	51,240	50,324
Computer Science Teachers, Postsecondary	\$62,161	56,853	59,997	Teacher Assistants	\$22,165	23,814	21,596
Economics Teachers, Postsecondary	\$70,305	68,942	74,814	Teachers & Instructors, All Other	\$51,076	38,537	29,842
Education Teachers, Postsecondary	\$48,367	55,041	54,978	Vocational Education Teachers, Middle School	\$49,537	51,521	46,065
Elementary School Teachers, Except Special Education	\$45,727	47,211	47,450	Vocational Education Teachers, Postsecondary	\$28.20	26.76	21.98
Engineering Teachers, Postsecondary	\$57,125	74,585	79,833	Vocational Education Teachers, Secondary School	\$47,034	48,189	50,699
English Language and Literature Teachers, Postsecondary	\$53,713	53,437	53,864	Farming, Fishing, & Forestry			
Foreign Language and Literature Teachers, Postsecondary	\$55,402	49,522	54,041	Agricultural Equipment Operators	\$13.56	13.38	10.04
Geography Teachers, Postsecondary	\$47,025	58,290	61,434	Agricultural Inspectors	\$19.02	20.39	18.91
Health Specialties Teachers, Postsecondary	\$83,464	75,189	80,375	Agricultural Workers, All Other	\$11.61	9.28	11.15
				Farmworkers, Farm and Ranch Animals	\$10.64	10.39	9.47

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers	\$27.41	21.24	18.74	Dietetic Technicians	\$17.58	16.75	12.04
Food Preparation & Serving-Related				Dietitians and Nutritionists	\$25.55	24.99	23.52
Bartenders	\$9.38	9.03	8.17	Emergency Medical Technicians and Paramedics	\$13.31	13.73	13.55
Chefs and Head Cooks	\$16.61	17.79	17.17	Family and General Practitioners	\$72.57	72.82	>80.00
Combined Food Preparation and Serving Workers, Including Fast Food	\$7.52	8.06	7.53	Health Technologists and Technicians, All Other	\$20.51	21.40	17.59
Cooks, Fast Food	\$7.97	8.39	7.70	Healthcare Practitioners and Technical Workers, All Other	\$33.88	23.01	18.63
Cooks, Institution and Cafeteria	\$11.80	12.52	10.20	Internists, General	>\$80.00	>80.00	>80.00
Cooks, Restaurant	\$9.44	10.51	10.17	Licensed Practical and Licensed Vocational Nurses	\$17.86	18.16	18.29
Cooks, Short Order	\$9.09	9.21	8.93	Medical and Clinical Laboratory Technicians	\$20.42	18.90	16.44
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	\$8.02	8.11	8.07	Medical and Clinical Laboratory Technologists	\$24.85	25.46	24.89
Dining Room and Cafeteria Attendants and Bartender Helpers	\$7.75	7.78	7.65	Medical Records and Health Information Technicians	\$16.41	16.10	14.04
Dishwashers	\$7.67	8.11	7.87	Nuclear Medicine Technologists	\$34.74	33.80	31.19
First-Line Supervisors/Managers of Food Preparation and Serving Workers	\$11.11	12.65	13.48	Occupational Health and Safety Specialists	\$28.36	30.31	29.05
Food Preparation and Serving Related Workers, All Other	\$8.31	8.73	8.89	Occupational Therapists	\$28.85	28.00	30.27
Food Preparation Workers	\$9.03	9.86	8.70	Opticians, Dispensing	\$14.98	16.06	15.17
Food Servers, Nonrestaurant	\$10.34	10.23	9.04	Optometrists	\$55.49	54.47	45.58
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	\$7.49	8.41	8.09	Pediatricians, General	>\$80.00	>80.00	69.15
Waiters and Waitresses	\$7.31	7.56	7.42	Pharmacists	\$52.02	51.67	47.31
Healthcare Practitioners & Technical				Pharmacy Technicians	\$14.73	14.09	12.83
Anesthesiologists	>\$80.00	>80.00	>80.00	Physical Therapists	\$32.11	31.09	33.14
Athletic Trainers	\$40,474	38,079	38,068	Physician Assistants	\$41.91	39.62	37.54
Audiologists	\$29.21	29.36	28.59	Psychiatrists	>\$80.00	>80.00	>80.00
Cardiovascular Technologists and Technicians	\$20.67	22.81	21.18	Recreational Therapists	\$17.55	18.54	17.51
Dental Hygienists	\$28.62	32.69	31.44	Registered Nurses	\$33.12	31.53	28.68
Dentists, All Other Specialists	\$37.94	>80.00	45.66	Speech-Language Pathologists	\$25.73	26.40	28.88
Dentists, General	>\$80.00	69.43	66.15	Surgical Technologists	\$23.33	21.46	18.07
Diagnostic Medical Sonographers	\$30.36	31.53	28.61	Therapists, All Other	\$23.73	28.66	21.15
				Veterinarians	\$35.17	34.60	36.04
				Veterinary Technologists and Technicians	\$13.71	14.07	13.41
				Healthcare Support			
				Dental Assistants	\$17.92	18.66	15.10

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Home Health Aides	\$10.67	10.99	9.71	Maintenance and Repair Workers, General	\$16.52	17.80	15.73
Massage Therapists	\$14.50	15.44	16.69	Maintenance Workers, Machinery	\$15.39	16.09	17.04
Medical Assistants	\$14.51	14.70	13.14	Mechanical Door Repairers	\$17.89	17.27	15.59
Nursing Aides, Orderlies, and Attendants	\$11.75	12.54	11.09	Millwrights	\$15.42	25.67	22.50
Occupational Therapist Assistants	\$18.34	18.19	21.02	Mobile Heavy Equipment Mechanics, Except Engines	\$22.85	22.37	19.94
Pharmacy Aides	\$12.07	10.11	9.72	Motorboat Mechanics	\$17.40	16.81	16.37
Physical Therapist Aides	\$12.97	12.90	11.03	Motorcycle Mechanics	\$16.51	15.72	14.82
Physical Therapist Assistants	\$18.91	18.80	20.67	Outdoor Power Equipment and Other Small Engine Mechanics	\$11.39	13.29	13.27
Installation, Maintenance, & Repair				Precision Instrument and Equipment Repairers, All Other	\$22.57	22.22	22.80
Aircraft Mechanics and Service Technicians	\$19.17	39.42	23.54	Recreational Vehicle Service Technicians	\$14.25	16.79	15.54
Automotive Body and Related Repairers	\$17.07	19.88	17.35	Security and Fire Alarm Systems Installers	\$17.45	18.93	17.16
Automotive Service Technicians and Mechanics	\$16.47	17.13	16.66	Telecommunications Equipment Installers and Repairers, Except Line Installers	\$24.94	25.62	25.86
Bus and Truck Mechanics and Diesel Engine Specialists	\$16.67	19.42	18.57	Telecommunications Line Installers and Repairers	\$17.04	19.46	22.82
Coin, Vending, and Amusement Machine Servicers and Repairers	\$18.08	16.67	14.15	Tire Repairers and Changers	\$11.60	11.38	10.52
Computer, Automated Teller, and Office Machine Repairers	\$14.69	18.19	17.99	Legal			
Control and Valve Installers and Repairers, Except Mechanical Door	\$17.12	24.31	22.40	Lawyers	\$34.66	50.69	51.29
Electrical and Electronics Repairers, Commercial and Industrial Equipment	\$20.09	22.75	22.28	Legal Support Workers, All Other	\$24.64	23.61	22.60
Electrical Power-Line Installers and Repairers	\$28.96	28.70	25.03	Paralegals and Legal Assistants	\$19.37	23.28	21.54
Electronic Equipment Installers and Repairers, Motor Vehicles	\$12.11	14.36	13.92	Title Examiners, Abstractors, and Searchers	\$18.11	20.28	18.03
Electronic Home Entertainment Equipment Installers and Repairers	\$14.62	16.59	14.79	Life, Physical, & Social Science			
Farm Equipment Mechanics	\$16.39	16.75	14.52	Agricultural and Food Science Technicians	\$16.15	17.87	15.89
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	\$25.26	26.85	26.57	Chemical Technicians	\$19.86	19.49	19.65
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	\$22.47	23.05	18.57	Chemists	\$30.12	30.02	29.97
Helpers--Installation, Maintenance, and Repair Workers	\$10.50	11.38	10.98	Clinical, Counseling, and School Psychologists	\$27.82	29.84	29.76
Industrial Machinery Mechanics	\$19.41	21.47	20.25	Conservation Scientists	\$29.66	27.51	27.52
Installation, Maintenance, and Repair Workers, All Other	\$15.99	18.50	16.25	Environmental Science and Protection Technicians, Including Health	\$21.80	20.39	19.07
				Environmental Scientists and Specialists, Including Health	\$29.16	27.51	28.08
				Food Scientists and Technologists	\$30.33	34.57	26.94

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Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Forest and Conservation Technicians	\$18.23	16.95	15.45	Sales Managers	\$38.64	51.06	45.44
Market Research Analysts	\$27.40	31.03	29.45	Social and Community Service Managers	\$29.51	28.15	25.84
Soil and Plant Scientists	\$28.13	22.95	28.07	Training and Development Managers	\$48.53	49.37	39.83
Urban and Regional Planners	\$27.71	28.53	28.34	Transportation, Storage, and Distribution Managers	\$32.46	39.73	36.27
Management				Office & Administrative Support			
Administrative Services Managers	\$36.93	36.87	33.59	Bill and Account Collectors	\$15.55	14.99	14.45
Chief Executives	\$64.27	> 80.00	>80.00	Billing and Posting Clerks and Machine Operators	\$17.07	15.65	14.35
Compensation and Benefits Managers	\$55.58	50.12	37.10	Bookkeeping, Accounting, and Auditing Clerks	\$14.94	15.92	15.19
Computer and Information Systems Managers	\$55.03	51.35	50.42	Brokerage Clerks	\$15.33	19.88	18.10
Construction Managers	\$28.44	39.59	36.57	Cargo and Freight Agents	\$17.87	20.55	18.45
Education Administrators, All Other	\$31.40	30.23	33.06	Computer Operators	\$16.79	17.05	16.68
Education Administrators, Elementary and Secondary School	\$82,367	88,044	80,250	Correspondence Clerks	\$16.72	7.63	14.27
Education Administrators, Postsecondary	\$32.78	36.82	36.72	Couriers and Messengers	\$15.46	15.45	10.72
Education Administrators, Preschool and Child Care Center/Program	\$19.60	19.72	18.74	Credit Authorizers, Checkers, and Clerks	\$15.52	18.54	14.90
Engineering Managers	\$51.48	50.30	52.33	Customer Service Representatives	\$15.04	15.83	14.09
Financial Managers	\$42.48	49.14	45.15	Data Entry Keyers	\$12.34	13.14	12.28
Food Service Managers	\$17.76	19.16	21.35	Desktop Publishers	\$14.04	18.46	16.97
Funeral Directors	\$26.44	26.02	24.63	Dispatchers, Except Police, Fire, and Ambulance	\$17.86	18.30	16.01
General and Operations Managers	\$33.63	42.03	42.29	Eligibility Interviewers, Government Programs	\$19.74	19.67	18.67
Human Resources Managers, All Other	\$42.98	45.45	43.92	Executive Secretaries and Administrative Assistants	\$18.16	19.36	18.51
Industrial Production Managers	\$33.24	39.12	38.55	File Clerks	\$12.43	12.24	10.98
Legislators	\$14,810	14,679	16,166	First-Line Supervisors/Managers of Office and Administrative Support Workers	\$18.80	21.90	21.64
Lodging Managers	\$16.83	19.27	21.01	Hotel, Motel, and Resort Desk Clerks	\$8.64	9.10	9.19
Managers, All Other	\$38.56	44.87	40.94	Human Resources Assistants, Except Payroll and Timekeeping	\$16.69	17.26	16.79
Marketing Managers	\$46.89	53.78	48.99	Insurance Claims and Policy Processing Clerks	\$13.96	16.04	15.47
Medical and Health Services Managers	\$40.09	38.87	36.40	Interviewers, Except Eligibility and Loan	\$12.95	13.13	13.07
Postmasters and Mail Superintendents	\$27.25	27.55	27.69	Legal Secretaries	\$13.82	21.56	18.99
Property, Real Estate, and Community Association Managers	\$18.35	22.77	21.38	Library Assistants, Clerical	\$9.55	10.79	10.76
Public Relations Managers	\$42.57	44.51	40.79	Loan Interviewers and Clerks	\$14.12	16.69	15.40
Purchasing Managers	\$36.32	44.10	40.49	Mail Clerks and Mail Machine Operators, Except Postal Service	\$12.57	12.69	11.84

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Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Meter Readers, Utilities	\$22.17	19.83	15.08	Hairdressers, Hairstylists, and Cosmetologists	\$12.21	12.84	10.65
New Accounts Clerks	\$14.22	15.14	14.12	Locker Room, Coatroom, and Dressing Room Attendants	\$9.44	9.03	9.30
Office and Administrative Support Workers, All Other	\$14.39	14.73	13.53	Manicurists and Pedicurists	\$11.61	9.85	9.59
Office Clerks, General	\$12.32	13.11	11.79	Motion Picture Projectionists	\$9.14	7.99	8.72
Order Clerks	\$11.44	15.10	13.09	Nonfarm Animal Caretakers	\$8.15	8.60	9.06
Payroll and Timekeeping Clerks	\$15.73	17.24	16.12	Personal and Home Care Aides	\$10.62	10.94	8.88
Police, Fire, and Ambulance Dispatchers	\$19.22	19.04	15.65	Recreation Workers	\$10.88	10.86	10.23
Postal Service Clerks	\$21.22	22.14	22.28	Tour Guides and Escorts	\$8.55	11.85	10.21
Postal Service Mail Carriers	\$21.74	21.90	22.05	Ushers, Lobby Attendants, and Ticket Takers	\$7.03	8.08	7.94
Postal Service Mail Sorters, Processors, and Processing Machine Operators	\$20.65	21.98	21.82	Production			
Procurement Clerks	\$14.65	15.35	16.46	Assemblers and Fabricators, All Other	\$12.31	12.89	13.15
Production, Planning, and Expediting Clerks	\$18.24	20.08	19.21	Bakers	\$11.21	12.26	10.84
Proofreaders and Copy Markers	\$11.86	15.26	13.65	Bindery Workers	\$13.70	14.20	12.58
Receptionists and Information Clerks	\$11.35	12.61	11.39	Butchers and Meat Cutters	\$15.27	17.21	13.26
Reservation and Transportation Ticket Agents and Travel Clerks	\$11.48	18.42	14.19	Cabinetmakers and Bench Carpenters	\$13.99	15.70	13.30
Secretaries, Except Legal, Medical, and Executive	\$16.63	16.87	13.65	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	\$14.57	16.25	13.21
Shipping, Receiving, and Traffic Clerks	\$13.20	14.46	12.96	Computer-Controlled Machine Tool Operators, Metal and Plastic	\$15.84	16.92	15.59
Stock Clerks and Order Fillers	\$9.20	10.61	10.17	Cooling and Freezing Equipment Operators and Tenders	\$15.17	12.94	11.75
Switchboard Operators, Including Answering Service	\$12.98	12.48	11.25	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	\$14.85	14.12	13.82
Tellers	\$11.17	11.05	11.01	Cutters and Trimmers, Hand	\$12.97	12.50	10.98
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	\$15.33	14.96	12.62	Cutting and Slicing Machine Setters, Operators, and Tenders	\$14.30	15.68	13.75
Word Processors and Typists	\$14.25	15.62	14.64	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	\$14.88	14.97	12.96
Personal Care & Service				Dental Laboratory Technicians	\$21.19	19.52	16.04
Amusement and Recreation Attendants	\$7.66	8.36	8.14	Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$15.64	16.78	14.70
Child Care Workers	\$8.46	9.14	8.81	Electrical and Electronic Equipment Assemblers	\$12.98	13.20	12.58
First-Line Supervisors/Managers of Personal Service Workers	\$13.45	15.16	16.39	Electromechanical Equipment Assemblers	\$12.86	14.49	13.56
Fitness Trainers and Aerobics Instructors	\$8.81	11.70	12.95	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	\$14.64	15.13	13.90
Funeral Attendants	\$15.73	10.71	10.17				
Gaming and Sports Book Writers and Runners	\$10.08	9.59	9.40				

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	\$16.58	16.18	13.64	Paper Goods Machine Setters, Operators, and Tenders	\$13.73	16.41	15.50
Fiberglass Laminators and Fabricators	\$13.09	13.00	12.79	Photographic Process Workers	\$20.26	13.36	11.46
First-Line Supervisors/Managers of Production and Operating Workers	\$21.85	23.42	23.28	Photographic Processing Machine Operators	\$10.75	10.59	9.60
Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	\$12.74	12.49	11.57	Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	\$14.65	15.53	13.52
Food Batchmakers	\$16.09	14.49	11.37	Pourers and Casters, Metal	\$14.83	16.39	14.56
Food Cooking Machine Operators and Tenders	\$12.10	11.81	10.47	Power Distributors and Dispatchers	\$35.63	33.13	30.80
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	\$17.78	19.05	14.93	Power Plant Operators	\$28.21	28.95	27.07
Furniture Finishers	\$11.94	13.73	12.31	Prepress Technicians and Workers	\$16.78	18.95	16.39
Grinding and Polishing Workers, Hand	\$12.18	14.19	11.75	Printing Machine Operators	\$15.55	18.39	15.25
Grinding, Lapping, Polishing, & Buffing Machine Tool Setters, Operators, &Tenders, Metal & Plastic	\$12.89	16.16	13.82	Production Workers, All Other	\$14.38	13.55	12.25
Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	\$14.09	14.98	15.18	Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	\$18.09	15.31	15.28
Helpers--Production Workers	\$11.27	11.47	10.21	Sawing Machine Setters, Operators, and Tenders, Wood	\$12.03	13.77	11.95
Inspectors, Testers, Sorters, Samplers, and Weighers	\$12.81	15.69	14.48	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	\$16.82	14.87	17.21
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$22.82	17.31	15.83	Sewing Machine Operators	\$11.89	11.43	9.25
Laundry and Dry-Cleaning Workers	\$10.64	11.52	8.78	Slaughterers and Meat Packers	\$12.05	12.25	10.68
Machinists	\$16.43	19.19	17.11	Stationary Engineers and Boiler Operators	\$22.86	23.23	22.65
Metal Workers and Plastic Workers, All Other	\$17.80	13.18	17.09	Structural Metal Fabricators and Fitters	\$16.30	17.13	14.91
Mixing and Blending Machine Setters, Operators, and Tenders	\$14.38	15.99	14.43	Tailors, Dressmakers, and Custom Sewers	\$8.29	13.75	11.27
Model Makers, Metal and Plastic	\$19.32	23.83	20.70	Team Assemblers	\$12.12	12.68	11.91
Molders, Shapers, and Casters, Except Metal and Plastic	\$15.11	15.83	12.32	Tool and Die Makers	\$20.17	22.82	21.79
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	\$13.29	13.89	12.58	Upholsterers	\$11.34	11.94	13.40
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$15.42	17.66	15.03	Water and Liquid Waste Treatment Plant and System Operators	\$21.49	20.76	17.75
Numerical Tool and Process Control Programmers	\$20.88	22.41	20.90	Welders, Cutters, Solderers, and Brazers	\$16.22	16.98	15.46
Packaging and Filling Machine Operators and Tenders	\$13.79	12.39	11.32	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	\$15.29	16.80	15.25
Painting, Coating, and Decorating Workers	\$12.21	11.35	11.30	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	\$12.43	13.70	11.78
				Protective Service			
				Animal Control Workers	\$17.28	15.00	13.95
				Correctional Officers and Jailers	\$19.27	19.17	17.87

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Crossing Guards	\$10.16	9.69	10.53	Securities, Commodities, and Financial Services Sales Agents	\$32.07	31.62	33.81
Detectives and Criminal Investigators	\$26.84	30.13	29.12	Telemarketers	\$10.55	10.85	10.36
Fire Fighters	\$11.34	13.26	20.58	Travel Agents	\$12.10	16.50	14.42
First-Line Supervisors/Managers of Correctional Officers	\$32.20	30.33	26.28	Transportation & Material Moving			
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	\$27.89	26.16	31.43	Bridge and Lock Tenders	\$24.80	22.83	19.28
First-Line Supervisors/Managers of Police and Detectives	\$32.03	33.93	34.64	Bus Drivers, School	\$13.23	14.15	12.26
First-Line Supervisors/Managers of Protective Service Workers, Except Police, Fire and Corrections	\$31.60	22.17	20.78	Bus Drivers, Transit and Intercity	\$13.39	15.86	15.86
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	\$8.32	9.10	8.58	Cleaners of Vehicles and Equipment	\$10.06	10.31	8.92
Police and Sheriff's Patrol Officers	\$23.88	24.50	23.72	Commercial Pilots	\$31,091	42,689	59,070
Private Detectives and Investigators	\$13.38	16.11	16.87	Conveyor Operators and Tenders	\$11.82	13.82	13.45
Protective Service Workers, All Other	\$15.58	15.58	13.45	Crane and Tower Operators	\$21.26	23.14	19.29
Security Guards	\$11.81	12.49	10.76	Driver/Sales Workers	\$12.14	10.77	10.27
Sales & Related				Excavating and Loading Machine and Dragline Operators	\$20.46	22.40	16.27
Advertising Sales Agents	\$14.14	20.89	21.10	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	\$17.51	20.50	19.55
Cashiers	\$8.24	8.64	8.30	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	\$22.27	22.65	23.88
Counter and Rental Clerks	\$8.94	9.26	9.66	Industrial Truck and Tractor Operators	\$14.28	15.76	13.47
First-Line Supervisors/Managers of Non-Retail Sales Workers	\$29.94	36.87	32.33	Laborers and Freight, Stock, and Material Movers, Hand	\$11.41	11.90	10.48
First-Line Supervisors/Managers of Retail Sales Workers	\$14.98	16.15	16.77	Machine Feeders and Offbearers	\$13.18	13.75	11.18
Insurance Sales Agents	\$18.77	25.35	21.65	Material Moving Workers, All Other	\$17.93	20.30	14.95
Parts Salespersons	\$13.32	15.10	13.54	Motor Vehicle Operators, All Other	\$6.95	9.65	11.22
Real Estate Sales Agents	\$14.74	15.70	19.63	Packers and Packagers, Hand	\$8.99	10.04	8.71
Retail Salespersons	\$9.41	9.69	9.75	Parking Lot Attendants	\$9.99	9.58	8.56
Sales and Related Workers, All Other	\$17.82	20.02	16.91	Refuse and Recyclable Material Collectors	\$14.32	15.94	14.32
Sales Engineers	\$33.81	34.40	38.37	Service Station Attendants	\$9.75	10.12	8.77
Sales Representatives, Services, All Other	\$22.84	24.72	23.74	Taxi Drivers and Chauffeurs	\$10.02	10.85	10.05
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$21.17	25.59	24.49	Transportation Workers, All Other	\$10.87	14.73	14.91
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$34.06	36.22	31.81	Truck Drivers, Heavy and Tractor-Trailer	\$17.42	18.47	17.32
				Truck Drivers, Light or Delivery Services	\$12.59	13.23	12.51

Note: For explanation of wage symbols, see the Methodology section on page 11.

2007 Minnesota Occupational Wage Survey Methodology

Data in this brochure come from the semi annual Occupational Employment Statistics (OES) Wage Survey, which measures employment and wage rates for workers in non-farm establishments statewide. This brochure contains the publishable median wages for the Southeast Planning Region, Minnesota, and the U.S. compiled from data collected during November 2003, May and November 2004, May and November 2005, May 2006, and data adjusted to second quarter 2007 using the Employment Cost Index (ECI). This adjustment procedure is intended to provide a more current representation of the wage.

Counties within the Southeast Planning Region include Dodge, Fillmore, Freeborn, Goodhue, Houston, Mower, Olmsted, Rice, Steele, Wabasha, and Winona. The statewide response rate for the three years combined was 77.7 percent, 17,221 responses out of 22,176 establishments surveyed.

The semi annual OES survey is mailed to selected establishments to obtain data from every Metropolitan Statistical Area (MSA) and the balance of the state across all surveyed industries. The wages were then escalated to the second quarter of 2007 using ECI factors as published by the Bureau of Labor Statistics (BLS).

The survey is conducted by the Minnesota Department of Employment and Economic Development's (DEED) Labor Market Information office in cooperation with the U.S. Department of Labor's Bureau of Labor Statistics (BLS). In addition to preparing and mailing the surveys, DEED staff makes follow-up phone calls to request data from non-respondents or to clarify data. Collected data are then used to calculate national, statewide, MSA, balance of state, and planning region estimates.

Data Notes:

Dash (- - -) indicates data did not meet confidentiality and/or reliability requirements.

>80.00 indicates a median wage greater than \$80.00 an hour.

>166,400 indicates a median wage greater than \$166,400 annually.

Occupations that do not report hourly wages (e.g., Teachers) have annual wages presented.

Where to Find Complete Minnesota Salary Survey Data

The Minnesota Salary Survey includes data for the State, its Metropolitan Statistical Areas (MSAs), the Balance of State, and the United States. Occupational employment, six wage estimates (a mean wage and the 10th, 25th, 50th, 75th, and 90th percentiles), and a description of the occupation and associated tasks are included for each occupation.

Visit <http://www.deed.state.mn.us/lmi/tools/oes/> to obtain the most current and complete data set.

For further information or analyst assistance call our Labor Market Information Helpline:

Call 651.259.7384

Toll-free 1.888.234.1114

Email: DEEDLMI@state.mn.us

These data are also available in alternative formats such as large print, Braille, computer diskette, or audio tape upon request.

