

SALARY SURVEY



| Security Guards | Computer Support Specialists | Registered Nurses | Carpenters | Human Resources Managers | Accountants and Auditors |
|-----------------|------------------------------|-------------------|-------------|--------------------------|--------------------------|
| \$16.52/hr. | \$29.21/hr. | \$34.04/hr. | \$28.68/hr. | \$59.07/hr. | \$38.52/hr. |
| \$11.13/hr. | \$19.70/hr. | \$25.16/hr. | \$19.16/hr. | \$36.09/hr. | \$23.83/hr. |
| \$8.10/hr. | \$13.08/hr. | \$18.83/hr. | \$12.07/hr. | \$23.52/hr. | \$16.43/hr. |

**SOUTHWEST
PLANNING REGION**

A product of the
**Occupational Employment
Statistics (OES) Wage Survey**

| Occupational Title | Median Wage | | | Occupational Title | Median Wage | | |
|--|-------------|---------------|--------|--|-------------|--------------|-------|
| | Southwest | State | US | | Southwest | State | US |
| Architecture & Engineering | | | | Graphic Designers | \$13.59 | 19.64 | 19.97 |
| Architects, Except Landscape and Naval | \$28.97 | 31.95 | 32.11 | Interior Designers | \$14.00 | 22.07 | 21.16 |
| Architectural and Civil Drafters | \$21.46 | 22.77 | 21.00 | Interpreters and Translators | \$17.36 | 20.16 | 17.81 |
| Civil Engineering Technicians | \$21.77 | 23.96 | 20.30 | Media and Communication Workers, All Other | \$22.75 | 20.92 | 21.31 |
| Civil Engineers | \$33.74 | 34.10 | 34.34 | Merchandise Displayers and Window Trimmers | \$9.48 | 13.36 | 11.92 |
| Drafters, All Other | \$15.57 | 21.63 | 21.55 | Multi-Media Artists and Animators | \$18.65 | 19.13 | 25.71 |
| Electrical and Electronic Engineering Technicians | \$19.37 | 22.89 | 25.35 | Musicians and Singers | \$16.49 | 22.64 | 20.54 |
| Electrical and Electronics Drafters | \$17.91 | 23.59 | 23.44 | Photographers | \$17.11 | 19.66 | 13.10 |
| Electrical Engineers | \$31.39 | 37.47 | 38.01 | Producers and Directors | \$17.80 | 26.19 | 28.19 |
| Electronics Engineers, Except Computer | \$29.58 | 36.23 | 40.58 | Public Relations Specialists | \$17.74 | 24.66 | 23.70 |
| Environmental Engineers | \$28.32 | 35.31 | 35.02 | Radio and Television Announcers | \$9.48 | 11.58 | 12.17 |
| Health and Safety Engineers, Except Mining Safety Engineers and Inspectors | \$29.03 | 35.29 | 33.18 | Reporters and Correspondents | \$12.23 | 17.81 | 16.75 |
| Industrial Engineering Technicians | \$18.12 | 21.87 | 23.44 | Technical Writers | \$20.66 | 28.36 | 29.06 |
| Industrial Engineers | \$27.97 | 35.13 | 34.35 | Writers and Authors | \$12.01 | 23.49 | 24.34 |
| Materials Engineers | \$29.39 | 35.45 | 37.04 | Building & Grounds Cleaning & Maintenance | | | |
| Mechanical Drafters | \$17.66 | 22.99 | 21.88 | First-Line Supervisors/Managers of Housekeeping and Janitorial Workers | \$17.04 | 16.43 | 15.63 |
| Mechanical Engineering Technicians | \$18.90 | 23.67 | 22.95 | First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers | \$18.94 | 19.96 | 18.64 |
| Mechanical Engineers | \$29.00 | 32.47 | 34.97 | Grounds Maintenance Workers, All Other | \$10.61 | 11.75 | 10.21 |
| Surveying and Mapping Technicians | \$21.50 | 22.15 | 16.19 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | \$9.23 | 11.05 | 9.96 |
| Surveyors | \$30.79 | 28.35 | 24.18 | Landscaping and Groundskeeping Workers | \$9.45 | 11.61 | 10.62 |
| Arts, Design, Entertainment, Sports, & Media | | | | Maids and Housekeeping Cleaners | \$9.91 | 9.76 | 8.78 |
| Art Directors | \$20.30 | 33.30 | 34.09 | Business & Financial Operations | | | |
| Broadcast Technicians | \$15.34 | 16.40 | 15.36 | Accountants and Auditors | \$23.29 | 26.55 | 27.11 |
| Coaches and Scouts | \$22,564 | 24,157 | 28,062 | All Other Business Operations and Human Resources Specialists | \$19.86 | 22.95 | 27.62 |
| Commercial and Industrial Designers | \$33.59 | 35.74 | 27.31 | Appraisers and Assessors of Real Estate | \$21.57 | 23.22 | 22.07 |
| Editors | \$17.75 | 22.33 | 23.52 | | | | |
| Floral Designers | \$9.15 | 11.28 | 10.86 | | | | |

Note: For explanation of wage symbols, see the Methodology section on page 11.

| Occupational Title | Median Wage | | | Occupational Title | Median Wage | | |
|--|-------------|--------------|-------|---|-------------|--------------|-------|
| | Southwest | State | US | | Southwest | State | US |
| Claims Adjusters, Examiners, and Investigators | \$23.58 | 21.45 | 25.15 | Educational, Vocational, and School Counselors | \$16.34 | 20.58 | 23.79 |
| Compensation, Benefits, and Job Analysis Specialists | \$18.35 | 23.74 | 24.93 | Health Educators | \$14.93 | 21.52 | 20.69 |
| Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation | \$25.71 | 26.02 | 23.35 | Medical and Public Health Social Workers | \$19.88 | 22.50 | 21.54 |
| Cost Estimators | \$30.01 | 27.49 | 26.27 | Mental Health and Substance Abuse Social Workers | \$21.74 | 23.57 | 17.72 |
| Credit Analysts | \$27.78 | 26.36 | 25.98 | Mental Health Counselors | \$15.00 | 18.96 | 17.21 |
| Emergency Management Specialists | \$23.37 | 27.20 | 23.53 | Probation Officers and Correctional Treatment Specialists | \$20.40 | 28.52 | 21.27 |
| Employment, Recruitment, and Placement Specialists | \$17.68 | 22.34 | 21.06 | Rehabilitation Counselors | \$16.22 | 17.46 | 14.62 |
| Financial Analysts | \$26.09 | 32.73 | 33.05 | Social and Human Service Assistants | \$12.44 | 12.82 | 12.81 |
| Financial Examiners | \$25.53 | 31.47 | 32.44 | Social Workers, All Other | \$22.97 | 23.10 | 21.81 |
| Financial Specialists, All Other | \$17.28 | 26.41 | 26.64 | Substance Abuse and Behavioral Disorder Counselors | \$16.72 | 19.77 | 17.03 |
| Human Resources, Training, and Labor Relations Specialists, All Other | \$19.54 | 25.21 | 25.94 | Computer & Mathematical | | | |
| Loan Officers | \$27.06 | 28.54 | 25.69 | Computer Programmers | \$24.40 | 31.70 | 32.80 |
| Management Analysts | \$36.06 | 35.10 | 33.78 | Computer Software Engineers, Applications | \$33.13 | 38.67 | 39.94 |
| Personal Financial Advisors | \$29.90 | 30.05 | 32.82 | Computer Software Engineers, Systems Software | \$33.42 | 42.22 | 42.73 |
| Purchasing Agents and Buyers, Farm Products | \$24.68 | 27.32 | 23.22 | Computer Specialists, All Other | \$24.04 | 31.53 | 34.33 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | \$21.14 | 25.56 | 25.18 | Computer Support Specialists | \$17.21 | 21.76 | 20.76 |
| Tax Examiners, Collectors, and Revenue Agents | \$24.25 | 24.88 | 22.64 | Computer Systems Analysts | \$26.00 | 34.28 | 34.92 |
| Tax Preparers | \$12.42 | 14.26 | 13.57 | Database Administrators | \$24.69 | 33.55 | 32.37 |
| Training and Development Specialists | \$21.53 | 26.75 | 23.73 | Network and Computer Systems Administrators | \$23.49 | 30.89 | 31.10 |
| Wholesale and Retail Buyers, Except Farm Products | \$18.27 | 25.30 | 22.15 | Network Systems and Data Communications Analysts | \$27.86 | 35.59 | 32.34 |
| Community & Social Services | | | | Construction & Extraction | | | |
| Child, Family, and School Social Workers | \$19.30 | 23.97 | 18.76 | Brickmasons and Blockmasons | \$26.22 | 26.79 | 21.43 |
| Clergy | \$12.00 | 18.32 | 19.86 | Carpenters | \$18.25 | 20.48 | 18.22 |
| Community and Social Service Specialists, All Other | \$16.01 | 18.23 | 17.63 | Cement Masons and Concrete Finishers | \$19.38 | 22.74 | 16.28 |
| Counselors, All Other | \$14.04 | 17.68 | 19.13 | Construction and Building Inspectors | \$21.68 | 27.10 | 23.22 |
| Directors, Religious Activities and Education | \$20.67 | 22.48 | 17.15 | Construction Laborers | \$14.53 | 19.18 | 13.13 |
| | | | | Drywall and Ceiling Tile Installers | \$13.09 | 30.46 | 18.03 |

Note: For explanation of wage symbols, see the Methodology section on page 11.

| Occupational Title | Median Wage | | | Occupational Title | Median Wage | | |
|---|-------------|---------------|--------|--|-------------|---------------|--------|
| | Southwest | State | US | | Southwest | State | US |
| Earth Drillers, Except Oil and Gas | \$20.10 | 20.00 | 17.21 | Middle School Teachers, Except Special and Vocational Education | \$41,685 | 45,847 | 48,210 |
| Electricians | \$21.13 | 29.67 | 21.75 | Philosophy and Religion Teachers, Postsecondary | \$56,493 | 51,022 | 57,144 |
| First-Line Supervisors/Managers of Construction Trades and Extraction Workers | \$25.59 | 29.44 | 26.85 | Preschool Teachers, Except Special Education | \$15.32 | 14.07 | 11.36 |
| Helpers, Construction Trades, All Other | \$16.00 | 10.65 | 11.35 | Psychology Teachers, Postsecondary | \$59,559 | 53,271 | 61,091 |
| Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters | \$14.76 | 15.42 | 12.64 | Secondary School Teachers, Except Special and Vocational Education | \$46,225 | 46,950 | 49,710 |
| Helpers--Carpenters | \$10.10 | 11.26 | 11.50 | Self-Enrichment Education Teachers | \$25.14 | 19.47 | 16.74 |
| Highway Maintenance Workers | \$17.30 | 19.71 | 15.74 | Special Education Teachers, Middle School | \$47,609 | 49,512 | 49,616 |
| Operating Engineers and Other Construction Equipment Operators | \$19.11 | 24.07 | 18.40 | Special Education Teachers, Preschool, Kindergarten, and Elementary School | \$44,648 | 49,585 | 48,273 |
| Painters, Construction and Maintenance | \$15.66 | 18.27 | 15.56 | Special Education Teachers, Secondary School | \$45,117 | 51,240 | 50,324 |
| Pipelayers | \$20.07 | 24.85 | 15.12 | Teacher Assistants | \$22,473 | 23,814 | 21,596 |
| Plumbers, Pipefitters, and Steamfitters | \$20.81 | 28.98 | 21.33 | Teachers & Instructors, All Other | \$55,300 | 38,537 | 29,842 |
| Roofers | \$15.31 | 23.99 | 16.09 | Vocational Education Teachers, Secondary School | \$44,084 | 48,189 | 50,699 |
| Septic Tank Servicers and Sewer Pipe Cleaners | \$18.52 | 19.48 | 15.67 | Farming, Fishing, & Forestry | | | |
| Sheet Metal Workers | \$18.31 | 25.85 | 18.63 | Agricultural Equipment Operators | \$13.68 | 13.38 | 10.04 |
| Education, Training, & Library | | | | Agricultural Inspectors | \$20.06 | 20.39 | 18.91 |
| Adult Literacy, Remedial Education, and GED Teachers and Instructors | \$19.24 | 18.53 | 21.98 | Farmworkers and Laborers, Crop, Nursery, and Greenhouse | \$10.78 | 10.92 | 8.21 |
| Art, Drama, and Music Teachers, Postsecondary | \$54,378 | 51,740 | 55,353 | Farmworkers, Farm and Ranch Animals | \$10.48 | 10.39 | 9.47 |
| Audio-Visual Collections Specialists | \$22.17 | 27.05 | 20.29 | First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers | \$20.37 | 21.24 | 18.74 |
| Biological Science Teachers, Postsecondary | \$53,301 | 50,699 | 72,065 | Graders and Sorters, Agricultural Products | \$15.29 | 14.16 | 8.54 |
| Education, Training, and Library Workers, All Other | \$21.66 | 22.53 | 16.10 | Food Preparation & Serving-Related | | | |
| Elementary School Teachers, Except Special Education | \$44,801 | 47,211 | 47,450 | Bartenders | \$8.92 | 9.03 | 8.17 |
| English Language and Literature Teachers, Postsecondary | \$58,309 | 53,437 | 53,864 | Chefs and Head Cooks | \$17.89 | 17.79 | 17.17 |
| Instructional Coordinators | \$27.27 | 29.30 | 26.43 | Combined Food Preparation and Serving Workers, Including Fast Food | \$7.48 | 8.06 | 7.53 |
| Kindergarten Teachers, Except Special Education | \$43,957 | 46,471 | 45,378 | Cooks, Fast Food | \$8.32 | 8.39 | 7.70 |
| Librarians | \$21.16 | 25.31 | 24.56 | | | | |
| Library Technicians | \$13.67 | 17.00 | 13.30 | | | | |

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| Occupational Title | Median Wage | | | Occupational Title | Median Wage | | |
|---|-------------|--------------|-------|---|-------------|------------------|--------|
| | Southwest | State | US | | Southwest | State | US |
| Occupational Therapist Aides | \$12.90 | 13.78 | 12.51 | Outdoor Power Equipment and Other Small Engine Mechanics | \$14.08 | 13.29 | 13.27 |
| Occupational Therapist Assistants | \$15.57 | 18.19 | 21.02 | Telecommunications Equipment Installers and Repairers, Except Line Installers | \$21.38 | 25.62 | 25.86 |
| Pharmacy Aides | \$9.52 | 10.11 | 9.72 | Telecommunications Line Installers and Repairers | \$17.76 | 19.46 | 22.82 |
| Physical Therapist Aides | \$11.38 | 12.90 | 11.03 | Tire Repairers and Changers | \$7.22 | 11.38 | 10.52 |
| Physical Therapist Assistants | \$18.45 | 18.80 | 20.67 | | | | |
| Installation, Maintenance, & Repair | | | | Legal | | | |
| Aircraft Mechanics and Service Technicians | \$15.14 | 39.42 | 23.54 | Lawyers | \$30.96 | 50.69 | 51.29 |
| Automotive Body and Related Repairers | \$16.26 | 19.88 | 17.35 | Paralegals and Legal Assistants | \$17.77 | 23.28 | 21.54 |
| Automotive Glass Installers and Repairers | \$15.39 | 20.61 | 15.15 | Life, Physical, & Social Science | | | |
| Automotive Service Technicians and Mechanics | \$13.03 | 17.13 | 16.66 | Agricultural and Food Science Technicians | \$16.17 | 17.87 | 15.89 |
| Bus and Truck Mechanics and Diesel Engine Specialists | \$17.93 | 19.42 | 18.57 | All Other Life, Physical, and Social Science Technicians | \$10.41 | 25.33 | 18.98 |
| Computer, Automated Teller, and Office Machine Repairers | \$15.72 | 18.19 | 17.99 | Chemical Technicians | \$12.65 | 19.49 | 19.65 |
| Control and Valve Installers and Repairers, Except Mechanical Door | \$24.81 | 24.31 | 22.40 | Chemists | \$27.80 | 30.02 | 29.97 |
| Electric Motor, Power Tool, and Related Repairers | \$11.37 | 18.28 | 16.20 | Clinical, Counseling, and School Psychologists | \$26.83 | 29.84 | 29.76 |
| Electrical Power-Line Installers and Repairers | \$26.07 | 28.70 | 25.03 | Conservation Scientists | \$27.80 | 27.51 | 27.52 |
| Farm Equipment Mechanics | \$16.59 | 16.75 | 14.52 | Environmental Science and Protection Technicians, Including Health | \$9.86 | 20.39 | 19.07 |
| First-Line Supervisors/Managers of Mechanics, Installers, and Repairers | \$22.14 | 26.85 | 26.57 | Environmental Scientists and Specialists, Including Health | \$27.11 | 27.51 | 28.08 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | \$16.87 | 23.05 | 18.57 | Food Scientists and Technologists | \$29.64 | 34.57 | 26.94 |
| Helpers--Installation, Maintenance, and Repair Workers | \$9.13 | 11.38 | 10.98 | Forest and Conservation Technicians | \$13.34 | 16.95 | 15.45 |
| Home Appliance Repairers | \$14.83 | 22.15 | 16.70 | Life Scientists, All Other | \$26.66 | 24.48 | 28.52 |
| Industrial Machinery Mechanics | \$18.36 | 21.47 | 20.25 | Market Research Analysts | \$24.54 | 31.03 | 29.45 |
| Installation, Maintenance, and Repair Workers, All Other | \$17.04 | 18.50 | 16.25 | Social Scientists and Related Workers, All Other | \$31.66 | 29.59 | 32.50 |
| Maintenance and Repair Workers, General | \$14.10 | 17.80 | 15.73 | Urban and Regional Planners | \$21.42 | 28.53 | 28.34 |
| Maintenance Workers, Machinery | \$12.54 | 16.09 | 17.04 | Management | | | |
| Millwrights | \$17.44 | 25.67 | 22.50 | Administrative Services Managers | \$31.95 | 36.87 | 33.59 |
| Mobile Heavy Equipment Mechanics, Except Engines | \$18.46 | 22.37 | 19.94 | Chief Executives | \$40.92 | >80.00 | >80.00 |

Note: For explanation of wage symbols, see the Methodology section on page 11.

| Occupational Title | Median Wage | | | Occupational Title | Median Wage | | | |
|---|-------------|---------------|--------|---|--|--------------|--------------|-------|
| | Southwest | State | US | | Southwest | State | US | |
| Computer and Information Systems Managers | \$42.51 | 51.35 | 50.42 | Office & Administrative Support | Bill and Account Collectors | \$14.26 | 14.99 | 14.45 |
| Construction Managers | \$31.16 | 39.59 | 36.57 | | Billing and Posting Clerks and Machine Operators | \$13.53 | 15.65 | 14.35 |
| Education Administrators, All Other | \$27.55 | 30.23 | 33.06 | | Bookkeeping, Accounting, and Auditing Clerks | \$13.25 | 15.92 | 15.19 |
| Education Administrators, Elementary and Secondary School | \$79,971 | 88,044 | 80,250 | | Brokerage Clerks | \$13.30 | 19.88 | 18.10 |
| Education Administrators, Postsecondary | \$35.56 | 36.82 | 36.72 | | Cargo and Freight Agents | \$19.94 | 20.55 | 18.45 |
| Education Administrators, Preschool and Child Care Center/Program | \$20.74 | 19.72 | 18.74 | | Computer Operators | \$14.50 | 17.05 | 16.68 |
| Engineering Managers | \$41.65 | 50.30 | 52.33 | | Couriers and Messengers | \$10.95 | 15.45 | 10.72 |
| Financial Managers | \$42.14 | 49.14 | 45.15 | | Credit Authorizers, Checkers, and Clerks | \$11.86 | 18.54 | 14.90 |
| Food Service Managers | \$17.21 | 19.16 | 21.35 | | Customer Service Representatives | \$12.41 | 15.83 | 14.09 |
| Funeral Directors | \$25.62 | 26.02 | 24.63 | | Data Entry Keyers | \$11.26 | 13.14 | 12.28 |
| General and Operations Managers | \$32.14 | 42.03 | 42.29 | | Desktop Publishers | \$16.47 | 18.46 | 16.97 |
| Human Resources Managers, All Other | \$34.45 | 45.45 | 43.92 | | Dispatchers, Except Police, Fire, and Ambulance | \$18.05 | 18.30 | 16.01 |
| Industrial Production Managers | \$32.66 | 39.12 | 38.55 | | Eligibility Interviewers, Government Programs | \$16.74 | 19.67 | 18.67 |
| Legislators | \$14,471 | 14,679 | 16,166 | | Executive Secretaries and Administrative Assistants | \$16.74 | 19.36 | 18.51 |
| Lodging Managers | \$18.99 | 19.27 | 21.01 | | File Clerks | \$10.95 | 12.24 | 10.98 |
| Managers, All Other | \$33.02 | 44.87 | 40.94 | | First-Line Supervisors/Managers of Office and Administrative Support Workers | \$17.84 | 21.90 | 21.64 |
| Marketing Managers | \$43.81 | 53.78 | 48.99 | | Hotel, Motel, and Resort Desk Clerks | \$8.30 | 9.10 | 9.19 |
| Medical and Health Services Managers | \$31.14 | 38.87 | 36.40 | | Human Resources Assistants, Except Payroll and Timekeeping | \$13.80 | 17.26 | 16.79 |
| Natural Sciences Managers | \$36.00 | 49.15 | 49.66 | | Information and Record Clerks, All Other | \$12.32 | 14.71 | 15.49 |
| Postmasters and Mail Superintendents | \$26.87 | 27.55 | 27.69 | | Interviewers, Except Eligibility and Loan | \$12.75 | 13.13 | 13.07 |
| Property, Real Estate, and Community Association Managers | \$18.88 | 22.77 | 21.38 | Legal Secretaries | \$15.91 | 21.56 | 18.99 | |
| Public Relations Managers | \$34.20 | 44.51 | 40.79 | Library Assistants, Clerical | \$9.58 | 10.79 | 10.76 | |
| Purchasing Managers | \$35.27 | 44.10 | 40.49 | Loan Interviewers and Clerks | \$12.87 | 16.69 | 15.40 | |
| Sales Managers | \$36.37 | 51.06 | 45.44 | Mail Clerks and Mail Machine Operators, Except Postal Service | \$10.26 | 12.69 | 11.84 | |
| Social and Community Service Managers | \$27.69 | 28.15 | 25.84 | Medical Secretaries | \$13.03 | 15.88 | 13.97 | |
| Transportation, Storage, and Distribution Managers | \$32.68 | 39.73 | 36.27 | | | | | |

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| Occupational Title | Median Wage | | | Occupational Title | Median Wage | | |
|---|-------------|--------------|-------|---|-------------|--------------|-------|
| | Southwest | State | US | | Southwest | State | US |
| Meter Readers, Utilities | \$18.92 | 19.83 | 15.08 | Fitness Trainers and Aerobics Instructors | \$8.80 | 11.70 | 12.95 |
| New Accounts Clerks | \$13.23 | 15.14 | 14.12 | Funeral Attendants | \$10.06 | 10.71 | 10.17 |
| Office and Administrative Support Workers, All Other | \$11.72 | 14.73 | 13.53 | Gaming and Sports Book Writers and Runners | \$7.10 | 9.59 | 9.40 |
| Office Clerks, General | \$11.03 | 13.11 | 11.79 | Hairdressers, Hairstylists, and Cosmetologists | \$10.50 | 12.84 | 10.65 |
| Office Machine Operators, Except Computer | \$10.86 | 12.58 | 12.21 | Nonfarm Animal Caretakers | \$7.11 | 8.60 | 9.06 |
| Order Clerks | \$11.90 | 15.10 | 13.09 | Personal and Home Care Aides | \$11.17 | 10.94 | 8.88 |
| Payroll and Timekeeping Clerks | \$14.99 | 17.24 | 16.12 | Personal Care and Service Workers, All Other | \$8.68 | 11.00 | 9.48 |
| Police, Fire, and Ambulance Dispatchers | \$16.73 | 19.04 | 15.65 | Recreation Workers | \$10.79 | 10.86 | 10.23 |
| Postal Service Clerks | \$21.50 | 22.14 | 22.28 | Production | | | |
| Postal Service Mail Carriers | \$21.64 | 21.90 | 22.05 | Assemblers and Fabricators, All Other | \$11.67 | 12.89 | 13.15 |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | \$20.44 | 21.98 | 21.82 | Bakers | \$10.15 | 12.26 | 10.84 |
| Procurement Clerks | \$13.22 | 15.35 | 16.46 | Butchers and Meat Cutters | \$15.80 | 17.21 | 13.26 |
| Production, Planning, and Expediting Clerks | \$16.54 | 20.08 | 19.21 | Cabinetmakers and Bench Carpenters | \$12.43 | 15.70 | 13.30 |
| Proofreaders and Copy Markers | \$11.32 | 15.26 | 13.65 | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | \$13.86 | 16.25 | 13.21 |
| Receptionists and Information Clerks | \$11.16 | 12.61 | 11.39 | Coil Winders, Tapers, and Finishers | \$12.67 | 17.36 | 12.94 |
| Secretaries, Except Legal, Medical, and Executive | \$15.01 | 16.87 | 13.65 | Computer-Controlled Machine Tool Operators, Metal and Plastic | \$14.45 | 16.92 | 15.59 |
| Shipping, Receiving, and Traffic Clerks | \$12.46 | 14.46 | 12.96 | Cooling and Freezing Equipment Operators and Tenders | \$8.70 | 12.94 | 11.75 |
| Stock Clerks and Order Fillers | \$8.78 | 10.61 | 10.17 | Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | \$13.27 | 14.12 | 13.82 |
| Switchboard Operators, Including Answering Service | \$11.38 | 12.48 | 11.25 | Cutters and Trimmers, Hand | \$12.49 | 12.50 | 10.98 |
| Tellers | \$10.49 | 11.05 | 11.01 | Cutting and Slicing Machine Setters, Operators, and Tenders | \$11.64 | 15.68 | 13.75 |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | \$11.98 | 14.96 | 12.62 | Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | \$13.85 | 14.97 | 12.96 |
| Word Processors and Typists | \$13.87 | 15.62 | 14.64 | Electrical and Electronic Equipment Assemblers | \$11.19 | 13.20 | 12.58 |
| Personal Care & Service | | | | Electromechanical Equipment Assemblers | \$13.92 | 14.49 | 13.56 |
| Amusement and Recreation Attendants | \$7.52 | 8.36 | 8.14 | Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | \$17.20 | 15.13 | 13.90 |
| Child Care Workers | \$8.64 | 9.14 | 8.81 | | | | |
| First-Line Supervisors/Managers of Personal Service Workers | \$13.68 | 15.16 | 16.39 | | | | |

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| Occupational Title | Median Wage | | | Occupational Title | Median Wage | | |
|--|-------------|--------------|-------|---|-------------|--------------|-------|
| | Southwest | State | US | | Southwest | State | US |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | \$15.94 | 16.18 | 13.64 | Power Plant Operators | \$28.49 | 28.95 | 27.07 |
| First-Line Supervisors/Managers of Production and Operating Workers | \$20.37 | 23.42 | 23.28 | Prepress Technicians and Workers | \$11.54 | 18.95 | 16.39 |
| Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders | \$11.51 | 12.49 | 11.57 | Printing Machine Operators | \$12.84 | 18.39 | 15.25 |
| Food Batchmakers | \$13.30 | 14.49 | 11.37 | Production Workers, All Other | \$10.74 | 13.55 | 12.25 |
| Food Cooking Machine Operators and Tenders | \$11.27 | 11.81 | 10.47 | Sawing Machine Setters, Operators, and Tenders, Wood | \$15.66 | 13.77 | 11.95 |
| Grinding and Polishing Workers, Hand | \$12.67 | 14.19 | 11.75 | Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | \$14.34 | 14.87 | 17.21 |
| Grinding, Lapping, Polishing, & Buffing Machine Tool Setters, Operators, &Tenders, Metal & Plastic | \$11.92 | 16.16 | 13.82 | Sewing Machine Operators | \$10.37 | 11.43 | 9.25 |
| Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic | \$16.33 | 14.98 | 15.18 | Stationary Engineers and Boiler Operators | \$19.69 | 23.23 | 22.65 |
| Helpers--Production Workers | \$10.28 | 11.47 | 10.21 | Structural Metal Fabricators and Fitters | \$15.17 | 17.13 | 14.91 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | \$14.42 | 15.69 | 14.48 | Team Assemblers | \$11.92 | 12.68 | 11.91 |
| Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic | \$13.86 | 17.31 | 15.83 | Timing Device Assemblers, Adjusters, and Calibrators | \$14.41 | 14.48 | 14.19 |
| Laundry and Dry-Cleaning Workers | \$10.10 | 11.52 | 8.78 | Tool and Die Makers | \$20.11 | 22.82 | 21.79 |
| Machinists | \$17.07 | 19.19 | 17.11 | Water and Liquid Waste Treatment Plant and System Operators | \$18.23 | 20.76 | 17.75 |
| Metal Workers and Plastic Workers, All Other | \$12.77 | 13.18 | 17.09 | Welders, Cutters, Solderers, and Brazers | \$14.80 | 16.98 | 15.46 |
| Mixing and Blending Machine Setters, Operators, and Tenders | \$15.15 | 15.99 | 14.43 | Woodworking Machine Setters, Operators, and Tenders, Except Sawing | \$10.90 | 13.70 | 11.78 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | \$13.38 | 13.89 | 12.58 | Protective Service | | | |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | \$12.39 | 17.66 | 15.03 | Animal Control Workers | \$10.73 | 15.00 | 13.95 |
| Numerical Tool and Process Control Programmers | \$19.63 | 22.41 | 20.90 | Correctional Officers and Jailers | \$14.42 | 19.17 | 17.87 |
| Packaging and Filling Machine Operators and Tenders | \$12.89 | 12.39 | 11.32 | Crossing Guards | \$8.84 | 9.69 | 10.53 |
| Painters, Transportation Equipment | \$16.23 | 18.00 | 17.56 | Detectives and Criminal Investigators | \$23.33 | 30.13 | 29.12 |
| Paper Goods Machine Setters, Operators, and Tenders | \$11.40 | 16.41 | 15.50 | Fire Fighters | \$10.21 | 13.26 | 20.58 |
| Photographic Processing Machine Operators | \$9.55 | 10.59 | 9.60 | First-Line Supervisors/Managers of Correctional Officers | \$22.17 | 30.33 | 26.28 |
| Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic | \$13.73 | 15.53 | 13.52 | First-Line Supervisors/Managers of Fire Fighting and Prevention Workers | \$29.45 | 26.16 | 31.43 |
| | | | | First-Line Supervisors/Managers of Police and Detectives | \$14.43 | 33.93 | 34.64 |
| | | | | First-Line Supervisors/Managers of Protective Service Workers, Except Police, Fire and Corrections | \$21.20 | 22.17 | 20.78 |

Note: For explanation of wage symbols, see the Methodology section on page 11.

| Occupational Title | Median Wage | | | Occupational Title | Median Wage | | |
|--|-------------|---------------|--------|---|-------------|--------------|-------|
| | Southwest | State | US | | Southwest | State | US |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | \$8.87 | 9.10 | 8.58 | Conveyor Operators and Tenders | \$12.29 | 13.82 | 13.45 |
| Police and Sheriff's Patrol Officers | \$12.92 | 24.50 | 23.72 | Crane and Tower Operators | \$15.87 | 23.14 | 19.29 |
| Security Guards | \$10.84 | 12.49 | 10.76 | Driver/Sales Workers | \$14.40 | 10.77 | 10.27 |
| Sales & Related | | | | Excavating and Loading Machine and Dragline Operators | \$17.46 | 22.40 | 16.27 |
| Advertising Sales Agents | \$14.86 | 20.89 | 21.10 | First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand | \$17.50 | 20.50 | 19.55 |
| Cashiers | \$7.83 | 8.64 | 8.30 | First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators | \$21.18 | 22.65 | 23.88 |
| Counter and Rental Clerks | \$8.45 | 9.26 | 9.66 | Industrial Truck and Tractor Operators | \$13.65 | 15.76 | 13.47 |
| First-Line Supervisors/Managers of Non-Retail Sales Workers | \$27.75 | 36.87 | 32.33 | Laborers and Freight, Stock, and Material Movers, Hand | \$11.34 | 11.90 | 10.48 |
| First-Line Supervisors/Managers of Retail Sales Workers | \$13.84 | 16.15 | 16.77 | Motor Vehicle Operators, All Other | \$12.23 | 9.65 | 11.22 |
| Insurance Sales Agents | \$19.90 | 25.35 | 21.65 | Packers and Packagers, Hand | \$8.09 | 10.04 | 8.71 |
| Parts Salespersons | \$13.85 | 15.10 | 13.54 | Refuse and Recyclable Material Collectors | \$14.57 | 15.94 | 14.32 |
| Real Estate Sales Agents | \$20.29 | 15.70 | 19.63 | Service Station Attendants | \$10.74 | 10.12 | 8.77 |
| Retail Salespersons | \$8.73 | 9.69 | 9.75 | Taxi Drivers and Chauffeurs | \$7.93 | 10.85 | 10.05 |
| Sales and Related Workers, All Other | \$12.03 | 20.02 | 16.91 | Truck Drivers, Heavy and Tractor-Trailer | \$15.49 | 18.47 | 17.32 |
| Sales Engineers | \$29.17 | 34.40 | 38.37 | Truck Drivers, Light or Delivery Services | \$12.19 | 13.23 | 12.51 |
| Sales Representatives, Services, All Other | \$20.16 | 24.72 | 23.74 | | | | |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | \$19.98 | 25.59 | 24.49 | | | | |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | \$31.95 | 36.22 | 31.81 | | | | |
| Securities, Commodities, and Financial Services Sales Agents | \$24.01 | 31.62 | 33.81 | | | | |
| Telemarketers | \$9.45 | 10.85 | 10.36 | | | | |
| Transportation & Material Moving | | | | | | | |
| Bus Drivers, School | \$14.79 | 14.15 | 12.26 | | | | |
| Bus Drivers, Transit and Intercity | \$11.17 | 15.86 | 15.86 | | | | |
| Cleaners of Vehicles and Equipment | \$9.64 | 10.31 | 8.92 | | | | |
| Commercial Pilots | \$49,742 | 42,689 | 59,070 | | | | |

Note: For explanation of wage symbols, see the Methodology section on page 11.

2007 Minnesota Occupational Wage Survey Methodology

Data in this brochure come from the semi annual Occupational Employment Statistics (OES) Wage Survey, which measures employment and wage rates for workers in non-farm establishments statewide. This brochure contains the publishable median wages for the Southwest Planning Region, Minnesota, and the U.S. compiled from data collected during November 2003, May and November 2004, May and November 2005, May 2006, and data adjusted to second quarter 2007 using the Employment Cost Index (ECI). This adjustment procedure is intended to provide a more current representation of the wage.

Counties within the Southwest Planning Region include Big Stone, Blue Earth, Brown, Chippewa, Cottonwood, Faribault, Jackson, Lac Qui Parle, Le Sueur, Lincoln, Lyon, Martin, Murray, Nicollet, Nobles, Pipestone, Redwood, Rock, Sibley, Swift, Waseca, Watonwan, and Yellow Medicine. The statewide response rate for the three years combined was 77.7 percent, 17,221 responses out of 22,176 establishments surveyed.

The semi annual OES survey is mailed to selected establishments to obtain data from every Metropolitan Statistical Area (MSA) and the balance of the state across all surveyed industries. The wages were then escalated to the second quarter of 2007 using ECI factors as published by the Bureau of Labor Statistics (BLS).

The survey is conducted by the Minnesota Department of Employment and Economic Development's (DEED) Labor Market Information office in cooperation with the U.S. Department of Labor's Bureau of Labor Statistics (BLS). In addition to preparing and mailing the surveys, DEED staff makes follow-up phone calls to request data from non-respondents or to clarify data. Collected data are then used to calculate national,

statewide, MSA, balance of state, and planning region estimates.

Data Notes:

Dash (- - -) indicates data did not meet confidentiality and/or reliability requirements.

>80.00 indicates a median wage greater than \$80.00 an hour.

>166,400 indicates a median wage greater than \$166,400 annually.

Occupations that do not report hourly wages (e.g., Teachers) have annual wages presented.

Where to Find Complete Minnesota Salary Survey Data

The Minnesota Salary Survey includes data for the State, its Metropolitan Statistical Areas (MSAs), the Balance of State, and the United States. Occupational employment, six wage estimates (a mean wage and the 10th, 25th, 50th, 75th, and 90th percentiles), and a description of the occupation and associated tasks are included for each occupation.

Visit <http://www.deed.state.mn.us/lmi/tools/oes/> to obtain the most current and complete data set.

For further information or analyst assistance call our Labor Market Information Helpline:

Call 651.259.7384

Toll-free 1.888.234.1114

Email: DEEDLMI@state.mn.us

These data are also available in alternative formats such as large print, Braille, computer diskette, or audio tape upon request.

MINNESOTA DEPARTMENT
OF EMPLOYMENT AND ECONOMIC
DEVELOPMENT

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INTERNET: www.deed.state.mn.us/lmi

On request this information can be

made available in alternative formats.

2007

Minnesota

SALARY SURVEY

is updated 4 times a year on the web!
www.deed.state.mn.us/lmi/tools/oes/

Did you know?
The SALARY SURVEY

| | | | | | | | |
|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Security | \$16.52/hr. | \$29.21/hr. | \$34.04/hr. | \$28.68/hr. | \$59.07/hr. | \$38.52/hr. | \$16.43/hr. |
| Guards | \$11.13/hr. | \$19.70/hr. | \$25.16/hr. | \$19.16/hr. | \$36.09/hr. | \$23.83/hr. | \$13 |
| Computer Support | | | | | | | |
| Registered Nurses | | | | | | | |
| Carpenters | | | | | | | |
| Human Resources | | | | | | | |
| Managers | | | | | | | |
| Accountants and Auditors | | | | | | | |

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