Bloomington Fire Department Relief Association

2007 Annual Report
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President’s Letter

March 2008

Dear BFDRA Members,

BFDRA investments performed well in 2007, with a return of 6.96% for the year. This compares favorably to the 6.16% return of the 70/30 index (70% S&P stocks / 30% Lehman bonds). The S&P 500 stock index registered a 5.49% gain for the year. Our year end returns were helped by slightly reducing our equity exposure midway through the year.

Our funding ratio decreased a little, going from 134% at the end of 2006 to 131% at the end of last year. This reduction is due to the increased size of our membership as many new firefighters were added during the year. With a 131% funding ratio, we remained solidly funded as we entered 2008.

Difficulties that arose in the investment environment in late 2007 have only gotten worse this year, with many challenges facing the economy. To best position our investments for safety and returns, the board has begun working with a money management firm. They are now actively managing the assets that were not invested through the State Board of Investment and providing insight that the board can use in managing the overall portfolio.

The majority of our investments (93%) remain invested with the SBI. Depending on market conditions, we may adjust our asset allocation within the SBI accounts.

Also in 2007, the board began the process of updating the BFDRA bylaws. The draft of the revised wording is currently undergoing legal review, and will then be presented to the membership for approval.

Sincerely,

John Bayard
President, BFDRA
SUMMARY OF CURRENT PLAN PROVISIONS

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Basic Benefit</td>
<td>One-third of the final average salary of a City of Bloomington police officer of the highest grade, not including officer rank. The final average earning is the average of the monthly pay for such a police officer over the past three years. All benefits under the plan are adjusted annually to reflect changes in police officer salaries.</td>
</tr>
<tr>
<td>2. Normal Retirement Benefit</td>
<td>Basic benefit is payable at retirement after attainment of the age of 50 and completion of 20 years of service.</td>
</tr>
<tr>
<td>3. Deferred Vested Benefit</td>
<td>After completion of 20 years of service, the basic benefit is payable after attainment of age 50.</td>
</tr>
<tr>
<td>4. Disability Benefits</td>
<td>The basic benefit is payable while the member remains disabled. Non-Duty related disability payments are pro-rated based on credited full year(s) of service. Disability is defined as inability to perform the duties of a firefighter.</td>
</tr>
<tr>
<td>5. Surviving Spouse Benefit:</td>
<td>On the death of any active or inactive member, 75% of the basic benefit is payable to the surviving spouse for the spouse's remaining lifetime, or until remarriage. For non-duty related deaths, this benefit is pro-rated based on full years of credited service.</td>
</tr>
<tr>
<td>6. Children's Benefits</td>
<td>On the death of an active member, 12% of the basic benefit is payable to each surviving child until attainment of age 18. Maximum family benefit is 100% of the basic benefit. On the remarriage or death of a spouse, surviving children may receive benefits which total more than the basic benefit.</td>
</tr>
<tr>
<td>7. Lump Sum Death Benefit</td>
<td>On the death of any active or inactive member, $500 is payable from the Special Fund, and $2000 is payable from the General Fund.</td>
</tr>
<tr>
<td>8. Membership Dues</td>
<td>Each active member contributes $144.00 per year.</td>
</tr>
</tbody>
</table>
I. Objectives

It is the objective of the Board of Trustees to attain a favorable absolute and relative rate of return for the assets of the Fire Relief, consistent with the preservation of capital.

A. Safety - Safety of principal is of critical importance to the investment program. Investments of the Fire Relief shall be undertaken in a manner that seeks to ensure the preservation of principal in the overall portfolio. To attain this objective, diversification is required in order that potential losses on the individual securities do not exceed the income generated from the remainder of the portfolio.

B. Liquidity - The Fire Relief's investment portfolio will remain sufficiently liquid to enable the Fire Relief to meet all operating requirements which might reasonable be anticipated.

C. Return on Investment - The Fire Relief's investment portfolio shall be designed with the objective of attaining a market rate of return.

II. Prudence

Investments shall be made with judgment and are, under circumstances existing at the time the investment is made, which persons of prudence, discretion and intelligence exercise in the management of their own affairs, considering probable safety of their capital as well as interest yield to be derived.

The standard of prudence to be used by investment officials shall be the "prudent person" standard and shall be applied in the context of managing an overall portfolio. Investment officers acting in accordance with written procedures and the investment policy and exercising due diligence shall be relieved of personal responsibility for an individual security's credit risk or market price changes, provided deviations from expectations are reported in a timely fashion and appropriate action is taken to control adverse situations.
III. Authority

Authority to manage the Fire Relief's investment program is derived from the following:

- Minnesota Statutes 356A, Public Pension Plan Fiduciary Responsibility:
  - Section 356A.06, Subdivision 7 (permissible securities)
  - Minnesota Statutes Section 69.77, Subdivision 9; (mutual fund authority)

Under Minnesota law, the Board of Trustees is required to manage the affairs of the Fire Relief. It may engage the services of an investment manager or managers and performance evaluators to assist it in attainment of its goals and objectives.

If the Board of Trustees employs persons or firms to perform such services, it shall conduct studies to ascertain that such employees possess the necessary specialized research facilities and skilled personnel to meet these investment objectives and guidelines. The Board of Trustees shall require a fund manager, if employed, to adhere to the "prudent person" rule under such federal and state laws which now apply, or may in the future apply to investments of the Fire Relief.

IV. Ethics and Conflicts of Interests

Officers and employees involved in the investment process shall refrain from conducting personal business activity that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment decisions. Employees and investment officials shall disclose to the Board of Trustees any material financial interests in financial institutions that conduct business within this jurisdiction, and they shall further disclose any large personal financial/investment positions that could be related to the performance of the Fire Relief's portfolio. Employees and officers shall subordinate their personal investment transactions to those of the Fire Relief's, particularly with regard to the time of purchases and sales.

V. Investment Committee

The Board will serve as the Investment Committee and shall meet at regular intervals to review the following:

- Investment Policy
- Investment strategy in current and prospective economic climate
- Examine the current risk levels of the securities represented in the Portfolio

VI. Authorized & Suitable Investments
The Fire Relief is empowered by statute to invest in the following types of securities:

- Securities generally. The Fire Relief is authorized to purchase, sell, lend or exchange the securities specified below, including puts and call options and future contracts traded on a contract market regulated by a governmental agency or by a financial institution regulated by a governmental agency.

- Governmental bonds, notes, bills, mortgages or other securities which have direct obligations (or guaranteed or insured issues) of the United States, its agencies, its instrumentalities, or organizations created by of Congress, and its provinces, the principal and interest is payable in United States dollars; the states and their municipalities, political subdivisions, agencies, or instrumentalities; the International Bank for Reconstruction and Development, the Inter-American Development Bank, the Asian Development Bank, the African Development Bank; or any other United States government-sponsored organization of which the United States is a member, provided the principal and interest is payable in United States dollars.

- Investment-grade corporate companies organized under the laws of United States and Canada, including bond notes and debentures, providing the securities are investment-grade and are payable in United State dollars, and the obligations must be rated among the top four quality categories by a nationally recognized rating agency.

- Bankers Acceptances and deposit notes of United States banks are limited to those issued by banks rated in the highest four quality categories by a nationally recognized rating agency.

- Certificates of deposit are limited to those issued by United States banks and savings institutions that are rated in the highest four quality categories by a nationally recognized rating agency or whose certificates of deposit are fully insured by federal agencies; or credit unions in amounts up to the limit of insurance coverage provided by the National Credit Union Administration.

- Commercial Paper is limited to those issued by United States corporations or their Canadian subsidiaries and rated in the highest two quality categories by a nationally recognized rating agency.

- Mortgage participation certificates and pools or pass through certificates evidencing interest in pools of first mortgages or trust deed on improved real estate; located in the United States where the loan-to-value ratio for each loan as calculated in accordance with Section 61A.28, Subdivision 3, does not exceed 80% for fully amortizable residential properties and in all other respects meet the requirement of Section 61A.28, Subdivision 3.
• Asset-backed securities must be rated in the top four categories by a national recognized rating agency.

• Repurchase agreements and reverse repurchase agreements. The collateral for repurchase agreements and reverse repurchase agreements is limited to letters of credit and securities authorized.

• Savings accounts are limited to those fully insured by federal agencies.

• Guaranty fund certificates investment contracts are limited to those issued by insurance companies or banks rated in the top four quality categories by a nationally recognized rating agency or to alternative guaranteed investment contracts where the underlying assets comply.

• Surplus notes and debentures of domestic mutual insurance companies.

• Corporate stocks. Any stocks or convertible issues of any cooperation organized under the laws of the United States or the states thereof, the Dominion of Canada or its provinces, or any corporation listed on the New York Stock Exchange or the American Stock Exchange, if they conform to the following provisions: the aggregate value of corporate stock investments, as adjusted for realized profits and losses, must not exceed 85% of the market or book value, whichever is less, of a fund, less the aggregate value of investment according to Section 356A.06 Subdivision 6. The investment must not exceed 5% of the total outstanding shares of any one corporation.

• Venture capital investment businesses through participation in limited partnerships and corporation.

• Regional and mutual funds through bank-sponsored collective funds and up to 75% of the market value of the fund may be invested in open-end investment companies registered under the Federal Investment Company Act of 1940, if the portfolio investment of the investment companies comply with the type of securities authorized for investment under Section 356A.06 Subdivision 7.

• Real Estate ownership interests or loans secured by mortgages or deeds trust through investment in limited partnerships, bank sponsored collective funds, trusts and insurance company commingled accounts, including separate accounts. Real Estate investments may not exceed 35% of the market value of the fund and there must be at least four unrelated owners of the investment other than the state board for investments.

• Preferred shares will be classified as bonds when determining asset allocation.

VII. Prohibited Investments
The following investments are prohibited by the Board of Trustees:

- Short sales
- Letter Stock
- Commodities
- Foreign Securities (other than those listed on the New York Stock Exchange)

VIII. Safekeeping and Custody

All security transactions including collateral for repurchase agreements, entered into by the Fire Relief, shall be conducted on a delivery-versus-payment (DVP) basis. Securities will be held by a third party custodian designated by the Board and evidenced by safekeeping receipts.

IX. Diversification

The Fire Relief will diversify its investments by security type and institution and, with the exception of U.S. Treasury securities and authorized pools, no more than 50% of the entity’s total investment portfolio will be invested in a single security type or with a single financial institution with the exception of authorized mutual funds.

X. Performance Standards\Market Yield (Benchmark)

The Fire Relief’s asset allocation guidelines are:

- Stock 70%
- Bonds 30%

The total portfolio will be measured against the following benchmarks:

- Domestic Equities
  - Wilshire 5000 Stock Index
  - S&P 500
  - Russell 2000

- International Securities
  - Morgan Stanley Capital International Index

- Fixed Income
  - Lehman Bros. Government/Corporate Bond Index

- Short Term and Cash
  - 90-day Treasury bill

XI. Reporting

Annually the Fire Relief’s investment policy will be sent to each investment manager, brokers and consultants who will be providing services to the fund. These
investment professionals must acknowledge receipt of the statement and agree to abide by all applicable investment laws and restrictions.

Annually the Fire Relief's investment policy will be kept on file at the State Auditor's Office.

Annually an update of the financial condition of the Fire Relief should be made to the City of Bloomington’s City Council.

XII. Investment Policy Adoption

The Fire Relief’s Investment Policy shall be adopted by resolution by the Fire Relief Trustees.

Adopted by Fire Relief Board of Trustees on April 24th, 2007.
Appendix A
STATE OF MINNESOTA
Office of the State Auditor

Rebecca Otto
State Auditor

BLOOMINGTON FIRE DEPARTMENT
RELIEF ASSOCIATION
BLOOMINGTON, MINNESOTA

FOR THE YEAR ENDED DECEMBER 31, 2007
**Description of the Office of the State Auditor**

The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 160 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

- **Audit Practice** - conducts financial and legal compliance audits of local governments;
- **Government Information** - collects and analyzes financial information for cities, towns, counties, and special districts;
- **Legal/Special Investigations** - provides legal analysis and counsel to the Office and responds to outside inquiries about Minnesota local government law; as well as investigates allegations of misfeasance, malfeasance, and nonfeasance in local government;
- **Pension** - monitors investment, financial, and actuarial reporting for approximately 730 public pension funds; and
- **Tax Increment Financing** - promotes compliance and accountability in local governments’ use of tax increment financing through financial and compliance audits.

The State Auditor serves on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employees Retirement Association Board, Minnesota Housing Finance Agency, and the Rural Finance Authority Board.

**Office of the State Auditor**
525 Park Street, Suite 500
Saint Paul, Minnesota 55103
(651) 296-2551
state.auditor@state.mn.us
www.auditor.state.mn.us

This document can be made available in alternative formats upon request. Call 651-296-2551 [voice] or 1-800-627-3529 [relay service] for assistance; or visit the Office of the State Auditor’s web site: www.auditor.state.mn.us.
BLOOMINGTON FIRE DEPARTMENT RELIEF ASSOCIATION
BLOOMINGTON, MINNESOTA

For the Year Ended December 31, 2007

Audit Practice Division
Office of the State Auditor
State of Minnesota
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<td>Exhibit B</td>
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BLOOMINGTON FIRE DEPARTMENT RELIEF ASSOCIATION
BLOOMINGTON, MINNESOTA

ORGANIZATION
DECEMBER 31, 2007

Board of Trustees
Elected members
Chris Morrison
March 2005
March 2008
Dave Ellings
March 2005
March 2008
Steve Oberaigner
March 2006
March 2009
John Bayard
March 2006
March 2009
Dave Matlon
March 2007
March 2010
Paul Goodwin
March 2007
March 2010

Ex officio members
Mayor
Gene Winstead
City Chief Financial Officer
Lori Economy-Scholler
Chief of Fire Department
Ulysses Seal

Officers
President
John Bayard
March 2005
March 2008
Vice President
Dave Ellings
March 2005
March 2008
Secretary
Chris Morrison
March 2006
March 2009
Treasurer
Dave Matlon
March 2006
March 2009
Board of Trustees
Bloomington Fire Department Relief Association

We have audited the basic financial statements of the Bloomington Fire Department Relief Association as of and for the year ended December 31, 2007, as listed in the table of contents. These basic financial statements are the responsibility of the Association’s management. Our responsibility is to express an opinion on these basic financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the basic financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the basic financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall basic financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the plan net assets of the Bloomington Fire Department Relief Association as of December 31, 2007, and the changes in plan net assets for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The Management’s Discussion and Analysis and other required supplementary information referred to in the table of contents are not required parts of the basic financial statements but are supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures to this information, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

/s/Rebecca Otto /s/Greg Hierlinger

REBECCA OTTO GREG HIERLINGER, CPA
STATE AUDITOR DEPUTY STATE AUDITOR

March 11, 2008
This discussion and analysis of the Bloomington Fire Department Relief Association’s (Association) financial performance provides an overview of the Association’s financial activities for the fiscal year ended December 31, 2007. Please read it in conjunction with the basic financial statements, which follow this discussion. Prior year data have not been included in the basic financial statements or in the notes to the basic financial statements.

FINANCIAL HIGHLIGHTS

The Association’s funding objective is to meet benefit obligations through contributions and investment income. As of December 31, 2007, the funded ratio was 130.94 percent. Minnesota statutes previously required full funding by the year 2010. The amortization period was changed in 2005 from a level dollar amortization amount of the unfunded actuarial accrued liability to 2010 to a 20-year rolling end date.

The plan net assets of the pension fund administered by the Association increased by $5.2 million during the 2007 fiscal year.

Additions to the fund for the year were $8.6 million, comprised of contributions of $0.5 million and investment gains of $8.1 million. Fund additions decreased $6.4 million from the prior fiscal year.

Deductions to the fund increased over the prior year from $3.1 million to $3.4 million, or 8.5 percent.

The Statement of Plan Net Assets and the Statement of Changes in Plan Net Assets

This annual financial report consists of two financial statements: the Statement of Plan Net Assets (page 6) and the Statement of Changes in Plan Net Assets (page 7). These financial statements report information about the Association as a whole and about its financial condition that should help answer the question: Is the Association, as a whole, better off or worse off as a result of this year’s activities? These statements include all assets and liabilities using the accrual basis of accounting. Under the accrual basis of accounting, all additions and deductions are taken into account regardless of when cash is received or paid.
The Statement of Plan Net Assets presents all of the Association’s assets and liabilities, with the difference between the two reported as net assets. Over time, increases and decreases in net assets measure whether the Association’s financial position is improving or deteriorating. The Statement of Changes in Plan Net Assets presents how the Association’s net assets changed during the most recent fiscal year. These two statements should be reviewed along with the Schedule of Funding Progress and Schedule of Contributions from the Plan Sponsor and Other Contributing Entities to determine whether the Association is becoming financially stronger or weaker and to understand changes over time in the funded status of the Association.

FINANCIAL ANALYSIS

Association total assets as of December 31, 2007, were $122.6 million and mostly comprised investments and accrued investment income. Total assets increased $5.2 million, or 4.5 percent, from fiscal year 2006 primarily due to investment earnings and contributions.


Association assets exceeded liabilities at the close of fiscal year 2007 by $122.3 million. Total net assets held in trust for pension benefits increased $5.2 million, or 4.4 percent, between fiscal years 2006 and 2007, primarily due to favorable market conditions and contributions.

<table>
<thead>
<tr>
<th>Plan Net Assets</th>
<th>(in Thousands)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>December 31</td>
</tr>
<tr>
<td></td>
<td>2007</td>
</tr>
<tr>
<td>Assets</td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$ 8</td>
</tr>
<tr>
<td>Receivables</td>
<td>9</td>
</tr>
<tr>
<td>Investments</td>
<td>122,577</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$ 122,594</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>280</td>
</tr>
<tr>
<td>Plan Net Assets</td>
<td>$ 122,314</td>
</tr>
</tbody>
</table>

Additions to Plan Net Assets

The reserves needed to finance pension benefits are accumulated through the collection of employer contributions and through earnings on investments. Contributions and net investment income for fiscal year 2007 totaled $8.6 million.
Total contributions and net investment income decreased $6.4 million from those of fiscal year 2006, due primarily to market conditions. Total contributions from the City of Bloomington and the State of Minnesota decreased between fiscal years 2006 and 2007 by $1.0 million. This decrease is primarily due to a decrease in the contribution rate. Investment income decreased from fiscal year 2006 by $5.4 million.

**Deductions from Plan Net Assets**

The primary deductions of the Association include the payment of pension benefits and the cost of administering the fund. Total deductions for fiscal year 2007 were $3.4 million, an increase of 8.5 percent over fiscal year 2006 expenses. The increase in pension benefit expenses resulted from an increase in participants and an increased benefit rate. Administrative and other expenses increased by $7,000 between fiscal years 2006 and 2007.

**Changes in Plan Net Assets**

*(in Thousands)*

<table>
<thead>
<tr>
<th></th>
<th>Year Ended December 31</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2007</td>
</tr>
<tr>
<td>Additions</td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$ 536</td>
</tr>
<tr>
<td>Net investment income</td>
<td>8,054</td>
</tr>
<tr>
<td>Total Additions</td>
<td>$ 8,590</td>
</tr>
<tr>
<td>Deductions</td>
<td></td>
</tr>
<tr>
<td>Benefits and refunds paid to participants</td>
<td>$ 3,307</td>
</tr>
<tr>
<td>Administrative expenses</td>
<td>83</td>
</tr>
<tr>
<td>Total Deductions</td>
<td>$ 3,390</td>
</tr>
<tr>
<td>Net Increase</td>
<td>$ 5,200</td>
</tr>
</tbody>
</table>

**THE ASSOCIATION AS A WHOLE**

The Association’s net assets have experienced a $5.2 million increase. This increase is a result of a moderate national economic upturn that resulted in investment income earnings. The Board of Trustees believes, and actuarial studies agree, that the Association is in a financial position to meet its current obligations. The Board believes the current financial position has maintained, in part, due to a prudent investment program and strategic planning.
BASIC FINANCIAL STATEMENTS
BLOOMINGTON FIRE DEPARTMENT RELIEF ASSOCIATION  
BLOOMINGTON, MINNESOTA

EXHIBIT A

STATEMENT OF PLAN NET ASSETS  
DECEMBER 31, 2007

<table>
<thead>
<tr>
<th>Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash and deposits</strong></td>
<td></td>
</tr>
<tr>
<td>Cash - special account</td>
<td>$8,402</td>
</tr>
<tr>
<td><strong>Receivables</strong></td>
<td></td>
</tr>
<tr>
<td>Accrued interest and dividends receivable</td>
<td>$8,899</td>
</tr>
<tr>
<td>Other receivables - general account</td>
<td>$442</td>
</tr>
<tr>
<td><strong>Total receivables</strong></td>
<td>$9,341</td>
</tr>
<tr>
<td><strong>Investments, at fair value</strong></td>
<td></td>
</tr>
<tr>
<td>Corporate obligations</td>
<td>$427,270</td>
</tr>
<tr>
<td>Corporate stock</td>
<td>219,700</td>
</tr>
<tr>
<td>Commingled investment pools</td>
<td></td>
</tr>
<tr>
<td>State Board of Investment (SBI) accounts</td>
<td>112,847,734</td>
</tr>
<tr>
<td>Mutual funds - special account</td>
<td>8,926,806</td>
</tr>
<tr>
<td>Short-term cash equivalents - general account</td>
<td>155,319</td>
</tr>
<tr>
<td><strong>Total investments, at fair value</strong></td>
<td>$122,576,829</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$122,594,572</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$1,492</td>
</tr>
<tr>
<td>Benefits payable</td>
<td>278,880</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>$280,372</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
</tr>
</thead>
</table>
| Net Assets Held in Trust for Pension Benefits  
(A Schedule of Funding Progress is presented on page 16.) | $122,158,440 |
| Net Assets Restricted for General Account | 155,760 |
| **Total Net Assets** | $122,314,200 |

The notes to the basic financial statements are an integral part of this statement.
### Statement of Changes in Plan Net Assets

**For the Year Ended December 31, 2007**

**Additions**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>State of Minnesota</td>
<td>$517,023</td>
</tr>
<tr>
<td>Other - general account</td>
<td>$19,224</td>
</tr>
<tr>
<td><strong>Total contributions</strong></td>
<td><strong>$536,247</strong></td>
</tr>
</tbody>
</table>

**Investment income (loss)**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net appreciation (depreciation) in fair value of investments</td>
<td>$7,316,608</td>
</tr>
<tr>
<td>Interest and dividends</td>
<td>$754,235</td>
</tr>
<tr>
<td><strong>Total investment income (loss)</strong></td>
<td><strong>$8,070,843</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less: direct investment expense</td>
<td>(17,251)</td>
</tr>
<tr>
<td><strong>Net investment income (loss)</strong></td>
<td><strong>$8,053,592</strong></td>
</tr>
</tbody>
</table>

**Total Additions**

<table>
<thead>
<tr>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>$8,589,839</td>
</tr>
</tbody>
</table>

**Deductions**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Benefits and refunds paid to participants</td>
<td>$3,307,490</td>
</tr>
<tr>
<td>Administrative expenses</td>
<td>74,683</td>
</tr>
<tr>
<td>Other - general account</td>
<td>8,000</td>
</tr>
<tr>
<td><strong>Total Deductions</strong></td>
<td><strong>$3,390,173</strong></td>
</tr>
</tbody>
</table>

**Net Increase (Decrease)**

<table>
<thead>
<tr>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5,199,666</td>
</tr>
</tbody>
</table>

**Net Assets - January 1**

<table>
<thead>
<tr>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>117,114,534</td>
</tr>
</tbody>
</table>

**Net Assets - December 31**

<table>
<thead>
<tr>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>$122,314,200</td>
</tr>
</tbody>
</table>

*The notes to the basic financial statements are an integral part of this statement.*
1. **Reporting Entity**

Firefighters, retired and active, of the City of Bloomington are members of the Bloomington Fire Department Relief Association. The Association is the administrator of a single-employer defined benefit pension plan available to firefighters. The Association was established April 1, 1947, and operates under the provisions of Minn. Laws 1965, ch. 446, as amended, and the applicable provisions of Minn. Stat. chs. 69, 424, and 424A. It is governed by a Board of Trustees made up of six members elected by the members of the Association for three-year terms, and the Mayor, City Treasurer, and Fire Chief, who serve as ex officio voting members of the Board.

2. **Plan Description**

   **A. Membership Information**

   At December 31, 2007, the membership of the Association consisted of:

<table>
<thead>
<tr>
<th>Membership Category</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retirees and beneficiaries currently receiving benefits</td>
<td>161</td>
</tr>
<tr>
<td>Terminated employees entitled to benefits but not yet receiving them</td>
<td>8</td>
</tr>
<tr>
<td>Active plan participants - vested</td>
<td>7</td>
</tr>
<tr>
<td>Active plan participants - non-vested</td>
<td>133</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>309</strong></td>
</tr>
</tbody>
</table>

   **B. Pension Benefits**

   Authority for payment of pension benefits is established in Minn. Stat. § 69.77 and may be amended only by the Minnesota State Legislature.

   **Twenty-Year Service Pension** - Each member who is at least 50 years of age, has retained membership in the Association for ten years, and has 20 years of service with the Bloomington Fire Department is eligible to receive a full service monthly pension for the remainder of his or her life. Benefits are based on the most recent three-year average salary rates of the highest paid non-officer police officer in the City of Bloomington.
2. Plan Description

B. Pension Benefits (Continued)

Disability Benefits - Whenever a member becomes disabled, the member shall receive a monthly pension based on the most recent three-year average salary rates of the highest paid non-officer police officer in the City of Bloomington. If the period of disability continues to the time when the member would qualify for a service pension, the member will be placed on the service pension rolls and disability benefits shall terminate. No benefits shall be paid for any disability of less than seven days duration.

Funeral Benefits - Upon the death of an Association member, the sum of $500 shall be appropriated from the special account to the designated beneficiary or estate to defray funeral costs. The general account will pay the beneficiary $2,000.

3. Summary of Significant Accounting Policies

A. Basis of Presentation

The accompanying financial statements are presented in accordance with Governmental Accounting Standards Board (GASB) Statement No. 25, Financial Reporting for Defined Benefit Pension Plans and Note Disclosures for Defined Contribution Plans, and with Statement No. 34, Basic Financial Statements--and Management’s Discussion and Analysis--for State and Local Governments, as amended.

B. Basis of Accounting

The basis of accounting is the method by which additions and deductions to plan net assets are recognized in the accounts and reported in the financial statements. The Association uses the accrual basis of accounting. Under the accrual basis of accounting, additions are recognized when they are earned, and deductions are recognized when the liability is incurred.
C. Net Assets

Net assets consist of:

- Net Assets Held in Trust for Pension Benefits represents the portion of net assets to be used to provide benefits for retirement, death, and disability payments of appropriate amounts and at appropriate times in the future.

- Net Assets Restricted for General Account represents the portion of net assets, derived from membership contributions and certain investment income, to be used for the good and benefit of the Association as determined by Association bylaws.

D. Investments

Investments are reported at fair value. Short-term investments are reported at cost, which approximates fair value. Securities traded on an exchange are valued at last reported sales price at the current exchange rates. Investments that do not have an established market are reported at estimated fair value.

Net appreciation (depreciation) in fair value of investments includes net unrealized and realized gains and losses. Purchases and sales of securities are recorded on a trade-date basis.

No investment in any one organization represents five percent or more of the net assets available for pension benefits. There are no investments in, loans to, or leases with parties related to the pension plan.

E. Capital Assets

The Association follows a policy of expensing purchases of capital assets. Capital asset purchases are considered insignificant to the operation of the Association as a whole and are not shown on the Statement of Plan Net Assets (Exhibit A).

At December 31, 2007, the Association had equipment on hand costing $8,414.
4. Deposits and Investments

A. Deposits

Authority

Minn. Stat. § 356A.06 authorizes the Association to deposit its cash in financial institutions designated by the Board of Trustees.

Custodial Credit Risk

The custodial credit risk for deposits is the risk that in the event of a bank failure, the Association’s deposits may not be recovered. The Association’s policy for custodial credit risk is to maintain compliance with Minnesota statutes that require all the Association’s deposits be protected by insurance, surety bond, or pledged collateral. The Association’s deposits at December 31, 2007, are completely protected and, therefore, there is no custodial credit risk for deposits.

B. Investments

Authority

Minn. Stat. §§ 69.775 and 356A.06 authorize and define the types of securities available to the Association for investment. Permissible investments include, but are not limited to: government and corporate bonds, foreign and domestic common stock, real property, venture capital investments, and notes. The Association invests primarily in commingled investment pools through the State Board of Investment (SBI) and mutual funds.

Custodial Credit Risk

Custodial credit risk for investments is the risk that, in the event of a failure of the counterparty, the Association will not be able to recover the value of the investment or the collateral securities in the possession of an outside party.

According to Association policy, all securities purchased by the Association are held by a third-party safekeeping agent appointed as custodian.

The Association has no custodial credit risk for investments at December 31, 2007.
4. Deposits and Investments

B. Investments (Continued)

Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates of debt investments will adversely affect the fair value of an investment.

The Association manages its exposure to fair value of loss arising from changing interest rates by having fixed income investments with varying maturity dates.

At December 31, 2007, the Association had the following investments:

<table>
<thead>
<tr>
<th>Investment Type</th>
<th>Fair Value</th>
<th>Less Than 2 Years</th>
<th>2 - 5 Years</th>
<th>Greater Than 5 Years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Bonds</td>
<td>$427,271</td>
<td>$ -</td>
<td>$ -</td>
<td>$427,271</td>
</tr>
</tbody>
</table>

At December 31, 2007, the Association has $39,486,123 in the SBI’s Supplemental Investment Fund Bond Market Account. This account invests the large majority of its assets in high quality government and corporate bonds and mortgage securities that have intermediate to long-term maturities, usually 3 to 20 years. The managers of this account also may attempt to earn returns by anticipating changes in interest rates and adjusting holdings accordingly. This account is invested entirely in fixed income securities.

Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Minnesota statutes provide for the types of fixed income investments that a pension plan can make. In addition, the Association establishes other restrictions that are set forth in the investment guidelines for the management of the Association’s fixed income assets.

This risk is measured by the assignment of a rating by a nationally recognized statistical rating organization.
4. Deposits and Investments

B. Investments

Credit Risk (Continued)

The strategy of the Association’s Board of Directors is to purchase intermediate- to long-term investment grade bonds with a “buy and hold” emphasis. The Board’s emphasis is consistent regardless of the current interest rate. Bonds are typically redeemed only at maturity.

The following table shows the Association’s investments by type and credit quality rating at December 31, 2007.

<table>
<thead>
<tr>
<th>Debt Investment Type</th>
<th>Fair Value</th>
<th>Standard and Poor’s Quality Ratings</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>BBB</td>
</tr>
<tr>
<td>Corporate bonds</td>
<td>$ 427,271</td>
<td>$ 427,271</td>
</tr>
<tr>
<td>SBI Bond Market Account</td>
<td>39,486,123</td>
<td>-</td>
</tr>
<tr>
<td>Totals</td>
<td>$ 39,913,394</td>
<td>$ 427,271</td>
</tr>
</tbody>
</table>

While the majority of the holdings in the SBI’s Supplemental Investment Fund Bond Market Account will be top rated “investment grade” issues, some managers are authorized to hold a small proportion of higher yielding, or “below investment grade” debt issues as well. The aggregate holdings in below investment grade debt are expected to be no more than ten percent of the account at any point in time.

Foreign Currency Risk

Foreign currency risk is the risk that changes in exchange rates of foreign currencies relative to the U.S. dollar adversely affect the fair value of an investment or a deposit. The Association limits this risk in several ways. Minnesota statutes limit certain investments to a total portfolio limit of no more than 35 percent of the market value of the portfolio. Both international equities and international bonds are in this category. Other items include venture capital, real estate, and partnerships.
4. Deposits and Investments

B. Investments

Foreign Currency Risk (Continued)

Risk of loss arises from changes in currency exchange rates. The Association has no exposure to foreign currency risk at December 31, 2007. However, of the Association’s holdings in mutual funds and SBI Supplemental Investment Fund Accounts totaling $121,774,540, the following are international equity funds.

<table>
<thead>
<tr>
<th>Fund</th>
<th>Fair Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>SBI International Share Account</td>
<td>$13,891,892</td>
</tr>
<tr>
<td>AllianceBernstein International Value Class A</td>
<td>2,895,166</td>
</tr>
<tr>
<td>Total</td>
<td>$16,787,058</td>
</tr>
</tbody>
</table>

While the managers of the SBI’s Supplemental Investment Fund Bond Market Account invest primarily in the U.S. bond market, some are authorized to invest a small portion of their portfolios in non-U.S. bonds. The aggregate holdings in non-U.S. debt are expected to be no more than ten percent of the account at any point in time.

Concentration of Credit Risk

The Association’s investment policy limits investments in any one issuer to not more than five percent unless the manager has received prior approval, or the increase is a result of market price increase. U.S. Treasuries and agencies along with commingled investment pools are exempted. The Association’s investments as of December 31, 2007, were below these limits.

5. Contributions

Authority for contributions to the pension plan is established by Minn. Stat. § 69.77 and may be amended only by the Minnesota State Legislature. There are no employer and employee contributions. The pension plan is fully funded. The State of Minnesota provided statutory contributions in 2007. The actuary compares the actual statutory contribution rate to a “required” contribution rate. The required contribution rate consists of: (a) normal costs based on entry age normal cost methods, (b) a supplemental contribution for amortizing any unfunded actuarial accrued liability, and (c) an allowance for administrative expenses. The current year has a contribution sufficiency of 2.29 percent of payroll.
6. Risk Management

The Association is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors; and omissions. The Association manages its risk of loss through the purchase of commercial insurance. There were no significant reductions in insurance from the previous year, nor have there been settlements in excess of insurance coverage for any of the past three fiscal years.
REQUIRED SUPPLEMENTARY INFORMATION
BLOOMINGTON FIRE DEPARTMENT RELIEF ASSOCIATION
BLOOMINGTON, MINNESOTA

Schedule 1

SCHEDULE OF FUNDING PROGRESS

<table>
<thead>
<tr>
<th>Actuarial Valuation Date</th>
<th>Actuarial Value of Plan Assets (a)</th>
<th>Actuarial Accrued Liability (AAL) Entry Age (b)</th>
<th>Unfunded AAL (UAAL) (b-a)</th>
<th>Funded Ratio (a/b)</th>
<th>Annual Covered Payroll* (Previous Fiscal Year) (c)</th>
<th>UAAL as a Percentage of Covered Payroll ((b-a)/c)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002 December 31</td>
<td>$78,447,409</td>
<td>$81,361,778</td>
<td>$2,914,369</td>
<td>96.42%</td>
<td>$9,172,896</td>
<td>31.77%</td>
</tr>
<tr>
<td>2003</td>
<td>91,904,999</td>
<td>83,388,410</td>
<td>(8,516,589)</td>
<td>110.21%</td>
<td>8,792,640</td>
<td>(96.86%)</td>
</tr>
<tr>
<td>2004</td>
<td>101,341,890</td>
<td>88,034,799</td>
<td>(13,307,601)</td>
<td>115.12%</td>
<td>8,517,612</td>
<td>(156.23%)</td>
</tr>
<tr>
<td>2005</td>
<td>105,139,140</td>
<td>84,681,811</td>
<td>(20,457,329)</td>
<td>124.16%</td>
<td>8,721,504</td>
<td>(234.56%)</td>
</tr>
<tr>
<td>2006</td>
<td>116,978,895</td>
<td>87,345,954</td>
<td>(29,632,941)</td>
<td>133.93%</td>
<td>8,672,256</td>
<td>(341.70%)</td>
</tr>
<tr>
<td>2007</td>
<td>122,158,440</td>
<td>93,293,969</td>
<td>(28,864,471)</td>
<td>130.94%</td>
<td>9,970,800</td>
<td>(289.49%)</td>
</tr>
</tbody>
</table>

*Annual covered payroll is based on the assumption that each active plan member earns the most recent three-year average salary rates of the highest paid non-officer police officer in the City of Bloomington. Because all active plan members are volunteers, there is no actual payroll.
<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Annual Required Contributions</th>
<th>City Percentage Contributed</th>
<th>State Percentage Contributed</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>$1,235,197</td>
<td>NA</td>
<td>33.34%</td>
</tr>
<tr>
<td>2003</td>
<td>3,436,167</td>
<td>742,343</td>
<td>14.43%</td>
</tr>
<tr>
<td>2004</td>
<td>2,046,927</td>
<td>2,986,280</td>
<td>30.56%</td>
</tr>
<tr>
<td>2005</td>
<td>1,376,446</td>
<td>1,576,139</td>
<td>42.57%</td>
</tr>
<tr>
<td>2006</td>
<td>361,942</td>
<td>841,138</td>
<td>167.56%</td>
</tr>
<tr>
<td>2007</td>
<td>(520,335)</td>
<td>NA</td>
<td>(99.36%)</td>
</tr>
</tbody>
</table>

Note:
The annual required contributions are actuarially determined. The City, if necessary, and state are required by statute to make contributions, all of which have been made.
Actuarial Methods and Assumptions

The actuarial accrued liability is determined as part of an annual actuarial valuation on January 1, 2008. Significant methods are as follows:

- The most recent actuarial valuation date is January 1, 2008.
- Actuarial cost is determined using the Entry Age Normal Cost Method expressed as a level percentage of earnings.
- The actuarial value of assets is market value.
- The unfunded accrued liability is amortized using a 20-year rolling end date.

Significant actuarial assumptions are as follows:

- Investment rate of return is 6 percent per annum.
- Payroll increase is 4 percent per annum.
- COLA increase is 4 percent per annum.
- The inflation rate assumption is built in to other rate assumptions.
- Mortality assumptions for pre-retirement, post-retirement, and post-disability are:
  
  Male: 1971 Group Annuity Mortality Table, without margins, projected to 1976 by Scale E.
  Female: 1971 Group Annuity Mortality Table, without margins, projected to 1976 by Scale E set back seven years.

There have been no significant changes to plan provisions and actuarial methods and assumptions in the last six years, except the following:

- In 2003, the City of Bloomington was required to make additional contributions to the Fund due to a funded ratio which fell below 100 percent for 2002. These are the first City contributions needed since 1997. Remaining sources of funding from the State of Minnesota statutory contributions are projected to provide sufficient funds to meet emerging benefit liabilities.

- In 2004, the City of Bloomington made further contributions to the Fund due to a funded ratio of less than 100 percent in 2002. This is the second City contribution needed since 1997.
Actuarial Methods and Assumptions (Continued)

- In 2005, the interest rate of return assumption was changed from 5 to 6 percent per annum. In addition, the payroll increase and the COLA increase assumptions were changed from 3.5 to 4 percent per annum.

- In 2005, the unfunded accrued liability amortization method and period changed from a level dollar amount to December 31, 2010, and a closed amortization approach to a 20-year rolling end date. Under the 20-year rolling end date approach, whenever the actuarial accrued liability initially exceeds current assets, the initial unfunded actuarial accrued liability is amortized as a level dollar amount over 20 years. Subsequent changes in the unfunded actuarial accrued liability that results from actuarial gains and losses, assumption changes, and plan amendments will generate a base that shall be amortized as a level amount over 20 years from the date of the establishment of the base. Otherwise, 10 percent of the excess of current assets over the actuarial accrued liability is treated as a supplemental credit and any amortization bases that existed prior to the plan’s current assets exceeding the actuarial accrued liabilities are considered fully amortized.
INTERNAL CONTROL OVER FINANCIAL REPORTING

ITEM ARISING THIS YEAR

07-1 Internal Control/Segregation of Duties

Management is responsible for establishing and maintaining internal control. This responsibility includes the internal control over the various accounting cycles, the fair presentation of the financial statements and related notes, and the accuracy and completeness of all financial records and related information. Adequate segregation of duties is a key internal control in an organization’s accounting system. The size of the Bloomington Fire Department Relief Association and its staffing limits the internal control that management can design and implement into the organization. This situation is not unusual in operations the size of the Bloomington Fire Department Relief Association, but the Board of Trustees should constantly be aware of this condition and realize that the concentration of duties and responsibilities in a limited number of individuals is not desirable from an internal control and accounting point of view.

Generally, segregation of duties can be attained with the hiring of additional personnel; however, this becomes a significant cost consideration to entities such as the Bloomington Fire Department Relief Association. Under the above conditions, the most effective system of control lies in the knowledge of the Board of Trustees regarding the Association’s operations and the periodic review of those operations. We recommend the Board of Trustees be mindful that limited staffing causes inherent risks in safeguarding the Association’s assets and the proper reporting of its financial activity.

Client’s Response:

The Bloomington Fire Department Relief Association Board of Trustees acknowledge the concentration of our duties and responsibilities as an undesirable consequence of our operation. We understand the importance of our duties and have enlisted the assistance of our long-term business partners of our accountant and our financial custodian to continually monitor our daily operations.
REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND MINNESOTA LEGAL COMPLIANCE

Board of Trustees
Bloomington Fire Department Relief Association

We have audited the basic financial statements of the Bloomington Fire Department Relief Association as of and for the year ended December 31, 2007, and have issued our report thereon dated March 11, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Bloomington Fire Department Relief Association’s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association’s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Association’s internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. However, as discussed below, we identified a deficiency in internal control over financial reporting that we consider to be a significant deficiency.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the Association’s ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted...
accounting principles such that there is more than a remote likelihood that a misstatement of the Association’s financial statements that is more than inconsequential will not be prevented or detected by the Association’s internal control over financial reporting. We considered the deficiency described in the accompanying Schedule of Findings and Recommendations as item 07-1 to be a significant deficiency in internal control over financial reporting.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the Association’s internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies and, accordingly, would not necessarily disclose all significant deficiencies that are also considered to be material weaknesses. However, we believe the significant deficiency described above is not a material weakness.

Minnesota Legal Compliance

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the provisions of the Minnesota Legal Compliance Audit Guide for Local Government, promulgated by the State Auditor pursuant to Minn. Stat. § 6.65. Accordingly, the audit included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

The Minnesota Legal Compliance Audit Guide for Local Government contains three categories of compliance to be tested in audits of relief associations: deposits and investments, conflicts of interest, and relief associations. Our study included all of the listed categories.

The results of our tests indicate that, for the items tested, the Bloomington Fire Department Relief Association complied with the material terms and conditions of applicable legal provisions.

The Bloomington Fire Department Relief Association’s written response to the significant deficiency identified in our audit has not been subjected to any auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of the Bloomington Fire Department Relief Association and is not intended to be, and should not be, used by anyone other than that specified party.
We would like to express our appreciation to the Board of Trustees for its cooperation and assistance during the audit.

/s/Rebecca Otto  
REBECCA OTTO  
STATE AUDITOR  
March 11, 2008

/s/Greg Hierlinger  
GREG HIERLINGER, CPA  
DEPUTY STATE AUDITOR