

Dairy Development and Profitability Enhancement Workplan FY 11

Dairy Profit Teams

The dairy profit teams provide one-on-one guidance to dairy producers across the state, providing comprehensive financial analysis, risk management education as well as production enhancement advice.

Expect the teams will work with 250 farms statewide in FY11, still utilizing 70% of the budget towards team activities.

Dairy Business Planning Grants

The business planning grants provide matching dollars for producers to develop a business plan. The grant will be capped at \$3,000 per producer. The grant will still work with 25-35 farms statewide but the cap has been reduced from \$5000 matching to \$3000 due to budget constraints.

Special Projects

The special projects portion of the budget has allowed the Department to direct funds toward specific educational efforts deemed worthy. Special projects were not funded last year due to budget constraints.

If you have additional questions, concerns or need clarification on any aspect of the Dairy Development and Profitability Enhancement program contact the program administrator David Weinand, 651-201-6646 or David.Weinand@state.mn.us.

	FY 10	FY11
Dairy Profit Teams	\$ 546,000	\$ 450,000
Dairy Business Planning Grants	\$ 65,400	\$ 59,000
Budget reductions	\$ 89,000	\$ 121,000
<u>Administration</u>	<u>\$ 79,600</u>	<u>\$ 81,000</u>
Available funds	\$ 780,000	\$ 711,000