

Dairy Development and Profitability Enhancement Program Work Plan FY2012

Dairy Profit Teams

The dairy profit teams provide one-on-one guidance to dairy producers across the state, providing comprehensive financial analysis, risk management education as well as production enhancement advice.

In FY12: Support and direct the Dairy Profit Teams in working with at least 250 farms statewide. Continue to stress utilization of 72% of the budget towards team activities.

Dairy Business Planning Grants

The business planning grants provide matching dollars for producers to develop a business plan. The grant will be capped at \$3,000 per producer. There has been significant increase in requests for these funds. More applicants seek funds for completion of business plans and for stray voltage testing.

In FY12: Work with 47 farms statewide, with cap at \$3000 per application. Grant recipients required to provide a one to one match.

Administration

The administration for this program is 1 FTE at MDA and includes office rental, benefits package, copier expenses and supplies.

In FY 12: Please see attached spreadsheet.

For additional questions on any aspect of the Dairy Development and Profitability Enhancement program please contact David Weinand, program administrator, 651-201-6646 or David.Weinand@state.mn.us.

6/23/11

2012 WORKPLAN
 Dairy Development & Profitability Program
 Minnesota Department of Agriculture

Budget Item	Column1	Column2	\$ FY 11	\$ FY 12	Column3	Notes	Column4	Column5	Column6
Dairy Profit Teams			\$450,000	\$460,000		Salary and expenses to lead and facilitate teams for enrolled farmers			
Dairy Business Planning Grants			\$59,000	\$78,400		Significant increases in grant requests			
Budget reductions			\$121,000	\$0		Enacted FY11, permanent for FY12-13			
Administration			\$81,000	\$95,600		MDA staff, benefits, copying, supplies			
Available Funds			\$711,000	\$634,000		2012-13 Ag Appropriations Act			

6/23/2011

Revised 6/23/11