

## **Dairy Development and Profitability Enhancement Program Work Plan FY2014**

### **Dairy Profit Teams**

The dairy profit teams provide one-on-one guidance to dairy producers across the state, providing comprehensive financial analysis, risk management education as well as production enhancement advice.

In FY14: Support and direct the Dairy Profit Teams in working with at least 250 farms statewide. Continue to stress utilization of 71% of the budget towards team activities.

### **Dairy Business Planning Grants**

The business planning grants provide matching dollars for producers to develop a business plan. The grant will be capped at \$3,000 per producer. Applicants are continuing to evaluate modernization projects as well as testing for stray voltage.

In FY14: Work with 30 farms statewide, with cap at \$3000 per application. Grant recipients required to provide a one to one match.

### **Administration**

The administration for this program is 1 FTE at MDA and includes office rental, benefits package, copier expenses and supplies.

In FY 14: Please see attached spreadsheet.

For additional questions on any aspect of the Dairy Development and Profitability Enhancement program please contact David Weinand, program administrator, 651-201-6646 or [David.Weinand@state.mn.us](mailto:David.Weinand@state.mn.us).

6/27/13

2014 WORKPLAN  
 Dairy Development & Profitability Program  
 Minnesota Department of Agriculture

<b>Budget Item</b>	Column1	Column2	<b>\$ FY 13</b>	<b>\$ FY 14</b>	<b>Column3</b>	<b>Notes</b>	Column4	Column5	Column6
Dairy Profit Teams			\$460,000	\$460,000		Salary and expenses to lead and facilitate teams for enrolled farmers			
Dairy Business Planning Grants			\$78,400	\$78,400		Significant increases in grant requests			
Administration			\$95,600	\$95,600		MDA staff, benefits, copying, supplies			
Available Funds			\$634,000	\$634,000		2013-14 Ag Appropriations Act			

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