Vision
Demonstrating the power of national service to solve complex social problems.

Mission
ServeMinnesota is a catalyst to address critical needs in Minnesota by working with AmeriCorps and community partners. We share our proven practices nationally.

We get measurable results through:

INNOVATION
Researching and applying the best data-driven methods to create powerful local solutions.

INVESTMENT
Raising and allocating funds for AmeriCorps program development, and people serving in those programs, to maximize return.

ALIGNMENT
Aligning with local community and government priorities and setting consistent program standards to ensure measurable results.
Springboard TO BECOMING A MATH TEACHER

Kim Le was looking for direction in her career. With a degree in math and a few years’ experience in retail management, she was curious about teaching, but realized she needed to build professional skills and earn money for graduate school. Math Corps provided her with relevant experience and was a perfect transition to teaching.

Kim served two years at American Indian Magnet School in St. Paul, a high-needs school where building relationships with students was as important as the math skills. She enjoyed getting to know her students on a personal level, and they excelled with one-on-one attention.

Now a high school math teacher in Eden Prairie, Kim is grateful for her Math Corps experience. She said, “Math Corps made me think about what to do differently if kids didn’t understand right away.” She regularly employs the skills she learned as a tutor.

Leveraging SERVICE INTO A CAREER

When Angela Schanley-Miller’s colleagues in the Deer River School District found out the middle school had been awarded a Math Corps tutor position, they encouraged her to apply. Then a paraprofessional, she was hesitant because she hadn’t been a good math student. “I wondered how I could help,” she said, “but through the training, I saw connections that helped me understand math in a different way.” She said her struggle actually made her a stronger tutor. “It made my tutoring more genuine. I learned right along with them.”

While tutoring, Angela continued her own education, earning a K-6 teaching license at Bemidji State University. She said serving with Math Corps helped her explore other opportunities in her school and the community, which led to a position as a special education teacher at King Elementary after her service. Angela said, “I left myself open for collaboration with staff, and that opened doors professionally.” She is now pursuing her master’s degree in special education.
Finding HER PASSION FOR EARLY EDUCATION

LaRae Carlisle was finishing a degree in health care when the principal of her children’s school asked if she’d consider service with Reading Corps. LaRae often volunteered there and with new student loans, the education award was especially appealing. LaRae said, “I always wanted to help kids in medicine. Working in education was just a different way of helping.”

In her second year as a PreK literacy tutor, LaRae’s youngest son was a part of her class. She loved watching him and the other kids light up as they learned new skills. “I was surprised by the skills the children need – and can learn! – for Kindergarten,” she said. The next year, hearing her Kindergarten son read a book aloud intensified LaRae’s commitment to early childhood education.

In 2016-17, LaRae is serving in a new position at Anoka County Community Action Program (ACCAP)–Head Start. She assists with Internal Coaching duties so that more children can benefit from Reading Corps in their classroom. LaRae said the teachers like reviewing the data together and are often amazed at the progress their students make. “They’re thrilled to see Reading Corps works!”

Building EARLY LITERACY SKILLS IS MUSIC TO HIS EARS

After more than 20 years as a band director for grades 5 through 12, Reading Corps tutor Jens Jensen had to adjust his teaching style for preschoolers. One thing is the same though: Jens can share his love of music. “We do all the transition songs,” Jens said, “so the children can practice key early literacy skills.” Jens routinely brings in his guitar and has even introduced the students to the trumpet, trombone, and baritone.

Jens was recruited to serve by his daughter who previously served as a tutor at Delano School Readiness and is now pursuing a degree in Early Childhood Education. Jens said the experience has been so rewarding that he’s committed to another year of service. “I wake up every morning looking forward to the day, knowing that I’ll be contributing. I am preparing the children for Kindergarten and for their years in school after that,” he said. “I love what I am doing and I am having a great time.”

61% of Reading Corps and Math Corps tutors consider a career in education after their service – that’s 700+ potential teachers each year!
<table>
<thead>
<tr>
<th>Program Title</th>
<th>Members</th>
<th>Grant Amount</th>
<th>Program Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Lakes AmeriCorps</td>
<td>30</td>
<td>$396,006</td>
<td>Middle School Academic English Proficiency</td>
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<tr>
<td>College Possible</td>
<td>39</td>
<td>$420,000</td>
<td>College Preparation and Success</td>
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<tr>
<td>Community Technology Empowerment Project (CTEP)</td>
<td>35</td>
<td>$429,329</td>
<td>Digital Divide/Computer Education, Employment Skills</td>
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<td>Conservation Corps Minnesota</td>
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<td>$498,981</td>
<td>Environmental Stewardship, Youth Development</td>
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<tr>
<td>Learning Early Achieves Potential (LEAP)</td>
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<td>$243,316</td>
<td>Early Childhood Social/Emotional Development, School Readiness Skills</td>
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<tr>
<td>Minnesota Alliance With Youth Promise Fellows</td>
<td>210</td>
<td>$2,673,211</td>
<td>Dropout Prevention, Mentoring, Leadership/Civic Engagement</td>
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<tr>
<td>Minnesota GreenCorps</td>
<td>40</td>
<td>$460,365</td>
<td>Environmental Improvement</td>
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<tr>
<td>Minnesota Math Corps</td>
<td>175</td>
<td>$3,469,094</td>
<td>Math Tutoring – Algebra Proficiency by 8th Grade</td>
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<tr>
<td>Minnesota Opportunity Corps</td>
<td>30</td>
<td>$472,504</td>
<td>Job Placement, Economic Stability</td>
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<tr>
<td>Minnesota Reading Corps</td>
<td>1,179</td>
<td>$21,681,769</td>
<td>Literacy Tutoring – Reading Proficiency by 3rd Grade</td>
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<td>Promise Neighborhood</td>
<td>30</td>
<td>$639,503</td>
<td>Reading and Math Proficiency</td>
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<tr>
<td>True North AmeriCorps</td>
<td>40</td>
<td>$466,794</td>
<td>Tutoring, Homework Assistance, After-School Programs, Mentoring</td>
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<tr>
<td>Twin Cities Habitat for Humanity</td>
<td>24</td>
<td>$303,000</td>
<td>Affordable Housing, Volunteer Engagement</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>1,892</strong></td>
<td><strong>$32,153,872</strong></td>
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### REVENUE

- **Fees** $884,667 (3%)
- **Interest** $4,357 (0%)
- **Private** $2,100,879 (6%)
- **State** $7,569,642 (22%)
- **Federal** $23,418,547 (69%)
- **Total** $33,978,092 (100%)

### EXPENSES

- **Program Support** $3,314,683 (10%)
- **Support Services** $1,091,775 (3%)
- **Grants** $29,770,347 (87%)
- **Total** $34,176,805 (100%)

ServeMinnesota’s IRS Form 990 is available on request or on our website: serveminnesota.org.

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**AmeriCorps PLEDGE**

I will get things done for America—to make our people safer, smarter and healthier. I will bring Americans together to strengthen our communities. Faced with apathy, I will take action. Faced with conflict, I will seek common ground. Faced with adversity, I will persevere. I will carry this commitment with me this year and beyond. I am an AmeriCorps member, and I will get things done.
# Statement of Financial Position

**AUGUST 31, 2015 AND 2016**

<table>
<thead>
<tr>
<th>Assets</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Current Assets</td>
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<td>Cash &amp; Cash Equivalents</td>
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<td>Pledges Receivable</td>
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<td>Prepaid Expense</td>
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<td>Security Deposit</td>
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<tr>
<td><strong>Total Current Assets</strong></td>
<td>$8,295,113</td>
<td>$9,391,603</td>
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</table>

| Non-Current Assets |               |               |
| Equipment – Net | $17,770        | $23,009       |
| Pledges Receivable | $0            | $45,920       |
| Security Deposit | $9,092         | $9,092        |
| **Total Assets** | $8,321,975     | $9,469,624    |

| Liabilities & Net Assets |               |               |
| Current Liabilities |               |               |
| Accounts Payable | $425,407       | $244,476      |
| Grants Payable | $1,674,408     | $2,795,448    |
| Accrued Expenses | $187,546       | $115,343      |
| **Total Current Liabilities** | $2,287,361     | $3,155,267    |

| Net Assets |               |               |
| Unrestricted: |               |               |
| Designated | $150,000       | $150,000      |
| Undesignated | $273,015      | $328,877      |
| **Total Unrestricted** | $423,015       | $478,877      |

| Temporarily Restricted | $5,611,599     | $5,835,480    |
| **Total Net Assets** | $6,034,614     | $6,314,357    |

| **Total Liabilities and Net Assets** | $8,321,975     | $9,469,624    |

## MAJOR PROGRAM EXPENSES

- Minnesota Reading Corps: $22,489,146
- AmeriCorps Programs: $5,984,333
- Minnesota Math Corps: $3,511,425
CORPORATE AND FOUNDATION DONORS

$500,000+
Greater Twin Cities United Way
Target Corporation

$100,000-$499,999
Brady Education Foundation, Inc.
Social Innovation Fund
Saint Paul Children’s Collaborative

$50,000 - $99,000
Northside Achievement Zone (subaward)
United Way of Central Minnesota

$5,000-49,000
Boston Scientific Foundation
F.R. Bigelow Foundation
General Mills (First Books)
Hardenberg Foundation
Lloyd K. Johnson Foundation
Richard M. Schulze Family Foundation
Rosemary and David Good Family Fund

$250-$4,999
3M
Minnesota Bank and Trust
Moran Family Foundation
Morgan Family Foundation
U.S. Bank Foundation

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ServeMinnesota is our state’s Commission on National and Community Service and is responsible for administering federal AmeriCorps funds to programs throughout Minnesota. An integral part of our work is to effectively leverage federal funding to help address critical needs facing our state. We support hundreds of AmeriCorps members each year to improve the lives of Minnesotans by offering life-changing service opportunities that focus on education, economic opportunity, and environmental stewardship.

Outcomes

$32.1 million invested in nonprofit, community, educational, and faith-based community groups through AmeriCorps

1,257 sites with AmeriCorps members

21,038 community volunteers managed or mobilized by AmeriCorps members

6,344 Minnesota Reading Corps students passed the third grade reading test

2,197 AmeriCorps members served in 13 programs