Vision
Demonstrating the power of national service to solve complex social problems.

Mission
ServeMinnesota is a catalyst to address critical needs in Minnesota by working with AmeriCorps and community partners. We share our proven practices nationally.

We get measurable results through:

INNOVATION
Researching and applying the best data-driven methods to create powerful local solutions.

INVESTMENT
Raising and allocating funds for AmeriCorps program development, and people serving in those programs, to maximize return.

ALIGNMENT
Aligning with local community and government priorities and setting consistent program standards to ensure measurable results.
<table>
<thead>
<tr>
<th>2016-2017 Program Grants</th>
<th>Members</th>
<th>Grant Amount</th>
<th>Program Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Lakes AmeriCorps</td>
<td>30</td>
<td>$396,006</td>
<td>Middle School Academic English Proficiency</td>
</tr>
<tr>
<td>College Possible</td>
<td>75</td>
<td>$750,000</td>
<td>College Preparation and Success</td>
</tr>
<tr>
<td>Community Technology Empowerment Project (CTEP)</td>
<td>35</td>
<td>$406,919</td>
<td>Digital Divide/Computer Education, Employment Skills</td>
</tr>
<tr>
<td>Conservation Corps Minnesota</td>
<td>44</td>
<td>$590,985</td>
<td>Environmental Stewardship, Youth Development</td>
</tr>
<tr>
<td>Learning Early Achieves Potential (LEAP)</td>
<td>20</td>
<td>$243,316</td>
<td>Early Childhood Social/Emotional Development, School Readiness Skills</td>
</tr>
<tr>
<td>Minnesota Alliance With Youth Promise Fellows</td>
<td>195</td>
<td>$2,453,855</td>
<td>Dropout Prevention, Mentoring, Leadership/Civic Engagement</td>
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<td>195</td>
<td>$2,453,855</td>
<td>Dropout Prevention, Mentoring, Leadership/Civic Engagement</td>
</tr>
<tr>
<td>Minnesota GreenCorps</td>
<td>40</td>
<td>$460,365</td>
<td>Math Tutoring – Algebra Proficiency by 8th Grade</td>
</tr>
<tr>
<td>Minnesota Math Corps</td>
<td>175</td>
<td>$3,650,989</td>
<td>Math Tutoring – Algebra Proficiency by 8th Grade</td>
</tr>
<tr>
<td>Minnesota Opportunity Corps</td>
<td>30</td>
<td>$468,785</td>
<td>Job Placement, Economic Stability</td>
</tr>
<tr>
<td>Minnesota Reading Corps</td>
<td>1,125</td>
<td>$22,553,583</td>
<td>Literacy Tutoring – Reading Proficiency by 3rd Grade</td>
</tr>
<tr>
<td>Promise Neighborhood</td>
<td>30</td>
<td>$674,529</td>
<td>Reading and Math Proficiency</td>
</tr>
<tr>
<td>True North AmeriCorps</td>
<td>35</td>
<td>$433,090</td>
<td>Tutoring, Homework Assistance, After-School Programs, Mentoring</td>
</tr>
<tr>
<td>Twin Cities Habitat for Humanity</td>
<td>20</td>
<td>$257,298</td>
<td>Affordable Housing, Volunteer Engagement</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,854</strong></td>
<td><strong>$33,339,720</strong></td>
<td></td>
</tr>
</tbody>
</table>

**Revenue**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fees</td>
<td>$2,041,010</td>
<td>6%</td>
</tr>
<tr>
<td>Interest</td>
<td>$4,898</td>
<td>0%</td>
</tr>
<tr>
<td>Private</td>
<td>$1,121,221</td>
<td>3%</td>
</tr>
<tr>
<td>State</td>
<td>$7,667,897</td>
<td>24%</td>
</tr>
<tr>
<td>Federal</td>
<td>$21,447,307</td>
<td>66%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$32,282,333</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

**Expenses**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Support</td>
<td>$2,998,084</td>
<td>9%</td>
</tr>
<tr>
<td>Support Services</td>
<td>$1,100,658</td>
<td>3%</td>
</tr>
<tr>
<td>Grants</td>
<td>$28,406,223</td>
<td>88%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$32,504,965</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

ServeMinnesota’s IRS Form 990 is available on request or on our website: serveminnesota.org.
## STATEMENT OF FINANCIAL POSITION

**August 31, 2016 & 2017**

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>$2,040,033</td>
<td>$3,194,246</td>
</tr>
<tr>
<td>Grants Receivable</td>
<td>$6,072,564</td>
<td>$3,113,067</td>
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<tr>
<td>Pledges Receivable</td>
<td>$376,459</td>
<td>$1,077,257</td>
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<tr>
<td>Other Receivable</td>
<td>$862,099</td>
<td>$845,237</td>
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<tr>
<td>Prepaid Expense</td>
<td>103,403</td>
<td>65,306</td>
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<tr>
<td>Security Deposit</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td><strong>Total Current Assets</strong></td>
<td>$9,454,558</td>
<td>$8,295,113</td>
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<tr>
<td><strong>Non-Current Assets</strong></td>
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<td></td>
</tr>
<tr>
<td>Equipment – Net</td>
<td>$12,532</td>
<td>$17,770</td>
</tr>
<tr>
<td>Pledges Receivable</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Security Deposit</td>
<td>$9,092</td>
<td>$9,092</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$9,476,182</td>
<td>$8,321,975</td>
</tr>
<tr>
<td><strong>LIABILITIES &amp; NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Current Liabilities</strong></td>
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<td></td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>$216,904</td>
<td>$425,407</td>
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<tr>
<td>Grants Payable</td>
<td>$3,341,495</td>
<td>$1,674,408</td>
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<tr>
<td>Accrued Expenses</td>
<td>$105,801</td>
<td>$187,546</td>
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<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>$3,664,200</td>
<td>$2,287,361</td>
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<tr>
<td><strong>Net Assets</strong></td>
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<td></td>
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<tr>
<td>Unrestricted</td>
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<tr>
<td>Designated</td>
<td>$150,000</td>
<td>$150,000</td>
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<tr>
<td>Undesignated</td>
<td>$356,365</td>
<td>$273,015</td>
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<tr>
<td><strong>Total Unrestricted</strong></td>
<td>$506,365</td>
<td>$423,015</td>
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<tr>
<td>Temporarily Restricted</td>
<td>$5,305,617</td>
<td>$5,611,599</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td>$5,811,982</td>
<td>$6,034,614</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$9,476,182</td>
<td>$8,321,975</td>
</tr>
</tbody>
</table>

## MAJOR PROGRAM EXPENSES

- Minnesota Reading Corps: $20,730,393
- AmeriCorps Programs: $6,155,487
- Minnesota Math Corps: $3,179,233
CORPORATE AND FOUNDATION DONORS

$500,000+
Greater Twin Cities United Way
Target Corporation

$100,000-$499,999
Brady Education Foundation
Otto Bremer Trust
Social Innovation Fund
W.K. Kellogg Foundation

$50,000-$99,999
Morgan Family Foundation
St. Paul Children’s Collaborative
United Way of Central Minnesota

$5,000-$49,000
3M
F.R. Bigelow Foundation
Good Family Donor Advised Fund
Hardenbergh Foundation
Richard M. Schulze Family Foundation
Sheltering Arms Foundation
Western Digital Foundation
Women’s Fund of Central Minnesota

$250-$4,999
Northfield Area United Way
United Way of Bemidji Area
U.S. Bank Foundation

INDIVIDUAL DONORS

Gifts of $1,000+
Thomas F. Horner
Kathleen Horst
Kate Kelly
Brett & Heather Kurtzman
Megan Remark
Brian Smith
Audrey Suker
Susan Thomson
1 Anonymous

Gifts of $100-$999
Bill Arendt & Mary Ellen Wells
Jessica Briol
Elizabeth Brooks
Connie Burda-Nicholson
Ann Calvert
Holly Christie
Karen Divina
Lindsay Dolce
John Ellenberger
Karen Garaghty
Linda Gilligan
Robert Gotwalt
Pamela M. Harris
Janet Johnson
Rosemary Kelly
Robert Kozlowski
Lynn Lewis
Brian Linne
Peggy O’Connor
Hannah Peterson
Mary Quirk
Carolyn Roby
Charlene Roise
Robert Rumpza
Martha Sichko
Chelsea Vanden
Bradley Vergin
Robert J. Wedl
3 Anonymous

Gifts of $1-99
Mary Anderson
Jonnie Banks
Matthew Boris
Eric Brook
Mary Burmeister
Lisa Carlson
Marsha Carlson
Jeanne Cochran
Jennifer Cruz
Patrick Finnegan
Bridget Fitzgerald
Cristine Fuchs
Rachel Garaghty
Joseph Garaghty
Susan Gehrz
Alison Green
Britta Hansen
Stephanie Hart
Alison Jirik
Mary Kaiser
Carol Kelleher
Ritsuko Larson
Katharine Minetti
Krista Monson
David Parker
Katherine Patton
Elizabeth Pretzel
Nathan Prouty
Julia Quanrud
Christine Rogers
Debra Schuhwerck
Chris Silker
Terry Smith
Brenda Squiers
Eric Waddell
10 Anonymous

Donations received in memory of Stan Deno, Mark Heistad, and Janet Haugen.
Donations received in honor of Ann Calvert and Carol Kelleher.

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William Arendt
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Brenda Cassellius
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Thomas Horner
Martha Jones Sichko
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Senator Susan Kent
Representative Erin Koegel
Sumee Lee
Kayne Lussier
Nathan Prouty
Mary Quirk
Robert Rumpza
Sam Schuth
Noya Woodrich

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Lisa Carlson, Administrative & Finance Associate
Karim Charles, Director of Project Management
Libby Donohue, Reading Corps Data Management Associate
Jenny Elmlblad, Opioid Response Strategist VISTA
Rachel Garaghty, Development Manager
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Donna Svendsen, Director of Strategic Outreach
Audrey Suker, Chief Executive Officer
Susan Thomson, Senior Strategic Analyst for Research & Development
Michael Weingartner, Business Development Manager
Lisa Winkler, Vice President of External Relations

*Board and staff list current as of March 1, 2018
ServeMinnesota is our state’s Commission on National and Community Service and is responsible for administering federal AmeriCorps funds to programs throughout Minnesota. An integral part of our work is to effectively leverage federal funding to help address critical needs facing our state. We support hundreds of AmeriCorps members each year to improve the lives of Minnesotans by offering life-changing service opportunities that focus on education, economic opportunity, and environmental stewardship.

OUTCOMES

- **22,257** Community volunteers were mobilized by Minnesota AmeriCorps members
- **1,866** AmeriCorps members served throughout Minnesota
- **1,090** Sites in Minnesota were served by AmeriCorps members
- **91,837** Children, youth, and adults were directly served by Minnesota AmeriCorps members
- **$37.1 million** invested in nonprofit, community, educational, and faith-based community groups through AmeriCorps

**AmeriCorps PLEDGE**

I will get things done for America—to make our people safer, smarter and healthier.
I will bring Americans together to strengthen our communities.
Faced with apathy, I will take action.
Faced with conflict, I will seek common ground.
Faced with adversity, I will persevere.
I will carry this commitment with me this year and beyond.
I am an AmeriCorps member, and I will get things done.